

Shanghai · 24-26 March 2020

# Shanghai New International Expo Centre www.domotexasiachinafloor.com

# ■ Exhibitor Details 展商详情

Company Name 公司名称 (English / 英文):
 Company Name 公司名称 (Chinese / 中文):
 Address & Code 公司地址及邮编:
 Invoicing Address 发票邮寄地址:
Contact Person 展会负责人: Position 职位:
 Mobile Phone 移动电话:
□ I allow the organizers to contact me by phone 我允许主办方通过该电话与我取得联系
Phone 电话: Fax 传真:
□ I allow the organizers to contact me by this phone 我允许主办方通过该电话与我取得联系
E-mail 电子邮件:
<ul> <li>I consent to receiving advertising and promotional emails by the organizers</li> <li>我愿意接受来自主办方的展会联络及推广邮件</li> </ul>
Website 公司网址:
Exhibiting brand 现场展示品牌 (Required 必填)
   Exhibits 参展展品 (Required 必填)
The main product category that will be presented is / 我们最主要的展品是: Choose 1 category from the main category on the list on the third page. 请从第3页的产品大类列表中选择一项填入 (单选) For example / 例如: 3.
Detailed product categories that will be presented are / 我们详细的展品包括: Please choose from the lists (main categories and / or detailed categories) on the third page.

请从第3页的产品详细列表中选择您的产品 (多选) For example / 例如: 6.1; 6.2 参展申请表 (代合同)

# 第二十二届 中国国际地面材料及铺装技术展览会

2020年3月24日-26日 上海浦东新国际博览中心

# ■ Participation Fees 参展费用

All participation fees are inclusive of VAT (Value Added Tax) 报价均含增值税

Raw space list rental fee / 光地展位租赁报价		
Raw space fee (12-120 m²): 光地展位租赁费用	RMB 1,875 x n	m <sup>2</sup> = RMB
Raw space fee (additional space above 120 m <sup>2</sup> 光地展位租赁费 (超过120平米部分)	): RMB 1,500 x n	m <sup>2</sup> = RMB
Total raw space list rental fee / 光地展位租赁	费总计: RM	МВ
 Discount (choose only 1 category) / 优惠 (最	 多选一项)	
<ul> <li>Onsite rebooking / 现场预定 (8% discount for exhibitors who has booked onsite and paid the deposit.)</li> </ul>		RMB
(仅限已经提交现场预定表格并缴纳定金的展 □ 1 Year Contract Early bird / 1年参展合同早 (5% discount if booked before July 12, 2019 (2019年7月12日前申请优惠5%)	鸟优惠	RMB
<ul> <li>2 Year Contract / 2年连展合同 (12% discount if ≥100sqm is booked before (仅限100平米及以上展位面积并且于2019年)</li> </ul>		RMB%)
Raw space NET rental fee: 优惠后光地租赁费总计:	RI	мв
Standard shell scheme construction fee 标准展位搭建费: RMI	B 160 x m <sup>2</sup> = RI	МВ
Upgraded shell scheme construction fee 升级标准展位搭建费: RMI	B 350 x m <sup>2</sup> = RI	MB
Corner fee RMB 3, 转角费加收:	000 x corner = RI	MB
<b>Two Levels Display Booth fee</b> (50% of 1 <sup>st</sup> level rat 双层搭建展位费 (光地展位租赁价格的50%):	w space fee) RI	MB
TOTAL PARTICIPATION FEE / 参展费用总计:	RI	МВ
Important Rules 重要规则		
* Discounts are provided only on the row encode	list rental fee	

\* Discounts are provided only on the raw space list rental fee. 所有优惠仅适用于光地租赁报价,不包含标准展位搭建费,转角费及双层搭建展位费等。

- \* The initial payment equal to 50% of the total participation fee should be paid within 7 days from the invoice receipt. The balance fees should be paid before December 6, 2019. 参展商在收到付款通知书的7天内须付清参展首付款,首付款为总参展费用的50%,剩余参展 费用须在2019年12月6日前付清。
- \* For participation in a 2 year contract, a deposit equal to 12% of the raw space list rental fee of the 1st year participation should also be paid within 7 days from the receipt of the respective invoice.

签订两年连展合同的参展商须在收到定金付款通知书后7天内付清两年连展定金,该定金为第 一年光地展位租赁费 (不含优惠) 的12%。

- \* The space booked for the second year of participation in the 2 year contract should not be smaller than 70% of the space booked in the first year of participation. Application deadline is by the Early Bird deadline of the first year.
- 两年连展合同中的第二年参展商展位面积不得低于第一年展位面积的70%,并且须在2019年 7月12日前提交申请确定面积。
- \* The 2 year contract discount cannot be used in combination with any other type of discount. 两年连展合同优惠不能和现场预定、早鸟预定等其他优惠同时使用。
- \* All discounts will be cancelled if payments are not received on time. 如未在规定日期前付清款项,所得优惠将被取消。

# ■ Exhibitor Survey 展商调查

Please tell us the names of the top 3 buying companies that you would like to meet during the exhibition:

## 请告诉我们您最期待在展会上见到的公司或买家信息

Company name/Name/Contact info 公司名称/姓名/联系方式:

1. 2. 3.

# Advertising opportunities 广告机会

Please select your package 请选择适合您的媒体宣传形式

All fees are inclusive of VAT (Value Added Tax) 报价均含增值税

Sponsorships 热门推荐 赞助机会	
□ VIP Party 国际贵宾酒会赞助	RMB 40,000 / 家
□ Visitor Badge Insert – Top Front Side 胸牌上方正面广告	RMB 20,000 per 套 / 10,000 inserts 张
□ Visitor Badge Insert – Top Back Side 胸牌上方背面广告	RMB 15,000 per 套 / 10,000 inserts 张
Visitor Badge Insert – Bottom Back Side 胸牌下方背面广告	RMB 20,000 per 套 / 10,000 inserts 张
□ Visitor Badge Lanyards 观众胸牌吊带	RMB 30,000 per 套 / 10,000 pieces 根
Visitor Invitation Card Ad (Back Side) 观众邀请函背面广告	RMB 20,000 per 套 / 10,000 inserts 张
□ Official Show Bags 观众资料袋	RMB 50,000 per 套 / 10,000 bags 只
□ Water 瓶装水	RMB 20,000 per 组 / 10,000 bottles 瓶

# Online Advertising 在线推广机会

□ Ads on Visitor Registration Portal 在线预登记页面广告	RMB 20,000 +
□ Personalized Email Blast 目标客户邮件群发	RMB 15,000 / 5,000 封
□ Ads on Show Website 网站广告	RMB 5,000 +
□ Social Media Ads 社交媒体广告 (Wechat / Facebook / LinkedIn / Instagram / Tittwer)	RMB 5,000 +

# Onsite Advertising (Interior and Exterior Banners) 现场推广机会 (室内及户外广告)

□ Flag ads 沿街道旗广告	RMB 700 / pair 对
Flag Post Advertising 广场8M旗杆广告	RMB 3,000 / 4 sides 面 / post 根
Scrolling Panel Ad 滚动式灯箱广告牌	RMB 21,000 / 4 pcs 幅 / 1 set 套
□ Outside Square Stand Flag 外广场防撞柱道旗	RMB 60,000 / Set 组 / 10 flags 面
Outdoor Billboard Advertising 户外移动广告立牌	RMB 40,000 / piece 块
South Entrance Four Side Column Ad 南入口大厅门口包柱广告	RMB 32,000 / Set 组
□ Cubic Outdoor Advertising Board 移动式四面体广告牌	RMB 20,000 / side 面
□ Registration Counter Hanging Banner 登记大厅上方悬挂条幅	RMB 60,000 / side 面
□ Entrance Corridor Hanging Banner 连接长廊悬挂条幅	RMB 20,000 / 10 sides

The submission of this form is deemed as a request to utilize the selected Advertising Opportunities. Please contact the Organizer for details on the ads specifications, location, quantity and other advertising opportunities.

Advertising Opportunities are limited and allocated on a first come first served basis. The Organizer reserves the rights of the final interpretation. 以上仅为意向表格,具体广告尺寸、位置及数量或更多广告机会请洽主办方。广告机会有限,展商先到先得;最终解释权归主办单位所有。

# ■ CONFIRMED BY EXHIBITOR 参展商确认

We would like to participate in <b>DOMOTEX asia/<i>CHINA</i>FLOOR 2020</b> and fully agree with the Terms of Participation. 我司确定参展,对该申请表的所有内容予以确认,并遵守 "参展条款"。		
Authorized Person: 负责人姓名	Company Stamp: 公司印章	
 Signature / 签名:	Date / 日期:	

# ■ CONFIRMED BY ORGANIZER 主办单位确认

Authorized Person: 负责人姓名	
	Date / 日期:

The contract is hereby made between the organizers and the exhibitor, as named above, for this exhibition. 本合同由主办单位上海万耀企龙展览有限公司和参展商共同签定确认。

# Main Category / 产品大类

1. Carpets / Rugs (Hand Made) 手工地毯

- 2. Textile Floor Coverings (Wall-to-Wall), Woven Carpets / Rugs (Machine-Made) 机制地毯 3. Mats 地垫
- 4. Fibers, Yarns and Textiles, Raw Material of Carpets 纤维、纱线 、地毯原辅材料
- 5. Machinery and Tools for the Production of Carpets / Rugs 地毯生产技术及配件
- 6. Installation and Cleaning Technology for Textile Floor Coverings 地毯安装及清洁维护技术
- 7. Solid Wood Flooring 实木地板
- 8. Engineered Wood Flooring 实木复合地板
- 9. Laminated Flooring 强化地板
- 10. Cork Flooring 软木地板
- 11. Bamboo Flooring 竹地板
- 12. Floor Heating 地暖地板
- 13. Resilient Floor Coverings 弹性地材
- 14. Sports Flooring 运动地材
- 15. Special Floor Coverings 特殊地材

# Detailed Category / 产品详细分类

### 1. Carpets & Rugs (Hand Made) 手工地毯 / 块毯

- 1.1 Hand Woven Carpet / Hand-Knotted Carpets 手工编织 / 手工打结
- 1.2 Hand-Tufted Carpets 手工簇绒
- 1.3 Gun-Tufted Carpets 手工枪刺
- 1.4 Tapestry 挂毯
- 1.5 Others 其他
- 2. Textile Floor Coverings (Wall-to-Wall), Woven Carpets / Rugs (Machine-Made) 机制地毯

## 2.1 Woven Carpets 机织地毯

- 2.2 Machine-Tufted Carpet 簇绒地毯
- 2.3 Carpet Tiles 方块地毯
- 2.4 Printed Carpet 印花地毯
- 2.5 Needled Felt Carpet 针刺地毯
- 2.6 Natural Materials Carpet 天然材料 (竹麻) 地毯
- 2.7 Cruise Line & Aircraft carpets 船用 & 航空地毯
- 2.8 Others 其他

## 3. Mats 地垫

- 3.1 Mats (Door, Bathroom, Tablecloth, Yoga, Play...) 地垫(门垫,浴室垫,台布,瑜伽垫,爬爬垫…) 3.2 Mats (Commercial Mats, Aluminum Mats...)
- 地垫(商用地垫,铝合金地垫…)
- 3.3 Automotive Carpet & Mats 车用地毯 & 地垫
- 3.4 Arti-ficial Grass 人造草坪
- 3.5 Others 其他

# 4. Fibers, Yarns and Textiles, Raw Material of Carpets 纤维、纱线 、地毯原辅材料

- 4.1 Fibers 纤维 4.2 Yams 纱线
- 4.3 Non Woven Cloth 无纺布
- 4.4 Chemical Fiber Raw Materials 化学纤维原料 4.5 Others 其他

### 5. Machinery and Tools for the Production of Carpets / Rugs 地毯生产技术及配件

- 5.1 Production Machinery 生产机械 5.2 Design Software 设计软件
- 5.3 Textile Processing Chemicals 纺织化学助剂
- 5.4 Fittings of a machine 配件
- 5.5 Others 其他

### 6. Installation and Cleaning Technology for Textile Floor Coverings 地毯安装及清洁维护技术

- 6.1 Underlays 地毯衬背
- 6.2 Nailing strip 地毯钉条
- 6.3 Adhesives 粘合剂
- 6.4 Display Facilities / Shop Fittings 展示用品及设备
- 6.5 Cleaning and maintenance equipment 清洁维护设备
- 6.6 Others 其他

## 7. Solid Wood Flooring 实木地板

- 7.1 Prefinished UV Wood Flooring / UV漆实木地板
- 7.2 Prefinished PU Wood Flooring / PU漆实木地板
- 7.3 Unfinished Wood Flooring 素板
- 7.4 Hand scraped Oak Wood Flooring 仿古实木地板
- 7.5 Brushed / Distressed Wood Flooring 拉丝实木地板
- 7.6 Parquet Flooring 拼花地板
- 7.7 Others 其他

### 8. Engineered Wood Flooring 实木复合地板

- 8.1 Multilayer (Plywood Based) With Wood Veneer 多层实木复合地板
- 8.2 3-layer Based With Wood Veneer 三层实木复合地板
- 8.3 MDF Based With Wood Veneer
- 中密度实木复合地板 8 4 HDF Based With Wood Veneer
- 高密度实木复合地板
- 8.5 Hand scraped Oak Engineered Wood Flooring 仿古实木复合地板
- 8.6 Brushed / distressed Engineered Wood Flooring 拉丝实木复合地板 8.7 Others 其他

- 9. Laminate Flooring 强化地板 9.1 Regular Laminate 常规强化地板
- 9.2 Bevelled Edge (V groove) Laminate Flooring
- 倒角强化地板 9.3 Ceramic Tile Laminate Flooring 瓷砖强化地板
- 9.4 Embossed In Register Laminate Flooring 压花强化地板

9.5 Laminate Flooring With Silent Pad 静音强化地板 9.6 Others 其他

### 10. Cork Flooring 软木地板

10.1 Cork Flooring 软木地板 10.2 Others 其他

### 11. Bamboo Flooring 竹地板

- 11.1 Solid Bamboo Flooring 实竹地板
- 11.2 Engineered Based With Bamboo Veneer 竹木复合地板
- 11.3 Strand Woven Flooring 重竹地板 11.4 Others 其他

### 12. Floor Heating 地暖地板

- 12.1 Solid Wood Flooring for Ground Heating System 地暖实木地板
- 12.2 Engineered Wood Flooring for Ground Heating System 地暖实木复合地板
- 12.3 Laminated Flooring for Ground Heating System 地暖强化复合地板
- 12.4 In-Floor Heating 发热地板
- 12.5 Underfloor Heating System 地暖系统

## 13. Resilient Floor Coverings 弹性地材

13.1 PVC Floor Coverings (Roll) / PVC卷材地板 13.2 PVC Floor Coverings (Tile) / PVC片材地板 13.3 Luxury Vinyl Tiles 豪华商用片材 13.4 Linoleum 亚麻地材 13.5 Rubber Floor Coverings 橡胶地板 13.6 Stone Plastic Composites Flooring 石塑地板 13.7 Wood Plastic Composites Flooring 木塑地板 13.8 Outdoor Decking 户外木塑

### 14. Sports Flooring 运动地材

- 14.1 Arti-ficial Grass 人造草坪
- 14.2 Rubber Floor Coverings 体育橡胶地板
- 14.3 Plastic Racetrack 塑胶跑道
- 14.4 PVC Sports Flooring / PVC 体育地板
- 14.5 Coatings 球场涂料

14.9 Others 其他

15.2 Net Floor 网络地板

- 14.6 Sports Wood Flooring 体育木地板
- 14.7 Suspended Interlock Sports Flooring 悬浮式拼装运动地板

15. Special Floor Coverings 特殊地材

15.3 Anti-Static Flooring 防静电地板

15.5 Self-leveling Cement 自流平

15.7 Terrazzo Floor 水磨石地坪

15.9 Pervious Concrete 透水地坪

15.10 Flooring Adhesives 粘合剂

15.12 Others 其他

15.6 Polyurethane Floor 聚氨脂地坪

15.8 Artistic Resins Floor 艺术树脂地坪

14.8 Winter sports ground system, Skating rink, skiing park sports ground system 冬季运动设施、冰场、滑雪场设施运动地面系统

15.1 OA intelligent Floor Covering / OA智能地板

15.4 Anti-Static Flooring Fittings 防静电地板配件

15.11 Accessories and flooring materials 辅料配件

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#### 1. 定义

1.1 展会是指将于2020年3月24日至2020年3月26日在上海新国际博览中心 (龙阳路2345号) 举行的中国国际地面材料 及铺装技术展览会 (DOMOTEX asia/CHINAFLOOR 2020)。

1.2 主办单位是由上海万耀企龙展览有限公司、汉诺威米兰展览 (上海) 有限公司及Build Your Dream Asia Ltd. 联合 组成。

上海万耀企龙展览有限公司将代表其他主办单位履行本参展条款项下主办单位的一切权利义务。

1.3 参展商是指所有在本届展会中,获得主办单位所分配的一定空间并展出其产品或服务的个人、公司或其他组织。
1.4 联合参展商是指经主办单位事先同意的在特定参展商的展位展出自己产品或服务的上述参展商以外的个人、公司 或其他组织。

主办单位或参展商在本参展条款中均可单独被称为"一方",合称为"双方"。

#### 2. 参展申请及接受

2.1 所有参展由请都应诵讨提交由请表提出。

2.2 除非由主办单位另行更改期限,所有有意参展的公司、组织或个人应在2020年1月29日之前向主办单位提交经 签署的申请表。参展商一旦提交参展申请表,即视为其向主办单位发出的参展要约。

2.3 参展商的所有展品必须至少属于展会的展品目录中的一项,否则不得在展会中公开展出。 2.4 参展商提交申请表即表示其已提出参展请求并且完全接受本参展条款中的规定。

2.5 参展商必须为根据适用法律在中国大陆或以外的国家或地区合法注册3年以上 (含3年)的公司,且须提供公司 注册证书复印件或其他有效证明文件。

2.6 参展商必须为其所有展品的制造商或经销商,并应向主办单位提供真实的相关证明材料。

2.7 参展申请表签署后,参展商应严格按照本参展申请表条款规定的日期支付展位费首付款和展位费余额。展位 申请表及合同应在(1)由参展商签字/盖章后送到主办单位申请(注册);(2)参展商根据本参展条款约定向主办单位支付了 展位首付款;以及(3)主办单位发参展确认函给参展商表示接受申请后合同方才视为生效。

2.8 申请表的提交及主办单位确认收到该申请并不构成主办单位批准申请或同意参展商使用相应展位。若参展商申请 的展位面积或位置不适合、经双方同意、主办单位可以调整参展商所由请的参展面积和展位位置。

2.9 未经主办单位事先书面同意,参展商不得移动、与任何第三方交换或共享其展位,也不得将其展位部分或全部 转让给第三方(经主办单位批准的联合参展商和参展商所代理的公司除外)。除主办单位分配给参展商且参展商在本参展 条款项下租赁的特定展位面积,参展商不得占用展馆内任何其他空间(包括通道和其他空闲展位)。参展商只能在其展位 范围内分发印刷物或进行广告宣传。

#### 3. 联合参展商

3.1 原则上,展会的每一个展位只能由与主办单位签订参展条款的一个参展商使用。

3.2 任何参展商以外的个人或单位在展位展出其产品必须向主办单位提出特别申请,并取得主办单位的书面批准。 联合参展商的批准同样基于上述第2条的标准。联合参展商应当签署相关书面承诺,以保证其遵守本参展条款的规定。

3.3 参展商应为其联合参展商和由其代表的其它公司的债务和过错承担责任,如同承担其自身责任一样,参展商 还应向其提供展位和赁及相关服务。

#### 4. 款项的支付

4.1 展位首付款:参展商应在签署参展申请表7天之内支付50%的展位费用,其中展位费用的20%部分应视为参展商 支付的定金。主办单位不就展位首付款单独提供发票。

- 4.2 展位费用余款:参展商应在2019年12月6日之前支付另外50%展位费用。
- 4.3 申请人或者参展商将收到主办单位关于其它费用的清单(例如技术服务,宣传材料)的确认通知,参展商需在 收到付款通知后7天内支付以上价款。
- 4.4 参展商全额支付展位费用和其他费用后方能参加展会并使用展位。
- 4.5 如果参展商延迟支付本参展条款项下的任何费用,在经过催告后仍未完全支付的,则

4.5.1 主办单位有权立即终止本参展条款,并且没收参展商已支付的定金,并要求参展商根据本参展条款第5条 承担责任;

4.5.2 主办单位保留向参展商追讨所有应付费用的权利。

#### 5. 解除合同

5.1 如果参展商表示其解除合同,不论其是否有权解除合同,主办单位都有权利执行

- 5.1.1 要求参展商根据5.4, 5.5约定承担责任;
- 5.1.2 书面通知参展商终止本参展条款;
- 5.1.3 将展位面积再次出租或者自己使用。

5.2 主办单位可以保留继续就其他损失向参展商索赔的权利。

5.3 主办单位有权在如下情况下以书面通知的形式终止合同。 5.3.1 参展商未能按时向主办单位支付展位费或其他款项,并在主办单位催告后仍未完全支付的;

5.3.2 参展商违反了本参展条款的任何条款,又未能在主办单位给出的截止时间内修正。

5.4 因本条上述原因,在距离展会开始前还有3个月以上时,本参展条款被解除的,参展商须向主办单位支付展位 总费用的50%作为违约金 (若参展商已向主办单位预付该费用,则由主办单位直接没收);

5.5 因本条上述原因,在距离展会开始不到3个月(含3个月)时本参展条款被解除的,参展商须向主办单位支付全额 展位费用作为违约金 (若参展商已向主办单位预付该费用,则由主办单位直接没收)。

#### 6. 免责条款和不可抗力

6.1 如在不可抗力事件(即不可预见、不可避免且不可克服的因素,其中包括但不限于火灾、洪水或其他自然灾难、 传染病、禽流感、战争、暴乱、公敌行为、恐怖主义、公共行为、政府政策或法律变化、展馆或展会举办地断电或非因 主办单位原因而无法正常使用等)存续期间因其影响而导致损害或损失,双方均不承担赔偿责任。受损一方应立刻通知 另一方此类事件且应采取所有恰当和正当的措施将此类时间的损害降到最低限度。

6.2 若由于上述不可抗力因素导致展会未能举办、中断或产生任何变化,或是导致人身或财产风险时,主办单位不应 对任何性质的损失、损害或伤害承担赔偿责任,无论该损失、损害或伤害如何发生、涉及何人,除非; 6.2.1 由于主办单位故意或重大过失导致展品遭受物理损伤;

6.2.2 由于主办单位故意或重大过失导致展品失窃或遭受其他损失。

6.3 如因参展商未能参展、疏忽、行为或未能尽到参展商责任,或因其员工、服务员、代理、承包商或邀请对象等 原因导致任何第三方遭受任何此类损失、损害或伤害,参展商应确保主办单位对此免责。

6.4 在任何情况下,主办单位都不应对由参展商或与参展商相关的人员导致的财产、物品、展品的损害、失窃、损失 承担任何责任。参展商应就主办单位或其员工、代理机构和管理人员由此遭受的损失承担全部赔偿责任。

#### 7. 音量噪音控制

7.1 参展商在展馆内播放或产生的任何音量不得超过70分贝(机械展区控制在90分贝以下),以确保展览会在专业、 不受干扰的气氛中顺利进行。如果参展商拒绝遵守本条约定,主办单位将保留采取相应措施的权利。

### 8. 展台搭建和设计

8.1 自行设计、搭建展台的参展商,如有额外对设计、搭建展台的服务需求,可与大会指定承建商以外的第三方联系 以要求提供展台家具、装修、维修及基础设施等服务。参展商不论以何种形式搭建展台,都应填写并提交《光地展商搭建 安全承诺书》。

8.2 参展商自行搭建、雇工或其承包商在搭建展位过程中始终遵守中华人民共和国相关法律以及展馆的相关管理 规定,并保证在搭建过程中所有的搭建工作和机械作业都执行上述规定。在展位搭建过程中,参展商不得擅自接用水、 气等。同时参展商搭建的展台不得影响到周围参展商的展示效果,如有周围参展商提出合理要求,参展商有义务对 电、

自己的展台搭建做出调整或修改。同时参展商在展会期间要做好自己展台的清理工作,保持展位整洁。此外,参展商在 其无法按照该条件搭建展位时,应通过书面报告主办单位。所有光地参展商/搭建商需在布展期间向主场搭建商支付搭建 管理费。

8.3 展台的设计和施工应符合由主办单位制定的展商手册中的规定。展台搭建不得有破坏展馆任何一处之情况发生: 如有类似破坏,由参展商负责向展馆及相关第三方赔偿。

### 9. 展品运输

- 9.1 参展商应对其展品运输至展馆所产生的费用负责。 9.2 参展商应在展会开幕前至少十天向主办单位或其指定主场运输服务商提交展品名称及数量清单。
- 9.3 在展会结束之前,参展商不得将任何展品移出展馆外。
   9.4 因展品运输或移动导致展馆任何部分损坏,参展商应负责向展馆及相关第三方赔偿。
- 9.5 展品在展馆内的运输和移动必须由主办单位指定的服务商完成。

#### 10. 布展、人员配备以及撤展

10.1 参展商必须遵守主办单位指定的布展和撤展时间。在规定搭建时间最后一天之前还没有使用的展览场地将视为 参展商放弃使用权,由主办单位任意处置。

10.2 得到许可参加展览会的参展商有参加本次展览会的义务,在展会规定开放时间内,参展商应保证展台始终配备 合适的工作人员。在展会结束之前参展商无权移走展品或者拆除展台。如果参展商违反此规定,主办单位将有权要求其 支付5.000元人民币的赔偿金。

10.3 在展会结束后,参展商需妥善清洁自己的展位,在主办单位指定时间内清除为搭建展台或展出所使用的材料, 将展位恢复原状,并交还给主办单位。

#### 11. 管理费和超时费

11.1 对于在上海新国际博览中心内进行展台施工,上海新国际博览中心将收取一定的管理费。该费用将由展台 施工方支付。

11.2 若参展商希望在正常工作时间以外使用展位 , 应当提前通知上海新国际博览中心或主办单位 ,并自行支付 超时费。

11.3 管理费和超时费的标准应当以上海新国际博览中心的收费价目表为准。

#### 12. 参展商、主办单位及展馆的安全责任

12.1 学校网、工业中位及保制和卫生支付上 12.1 苦团参展商自身或其联合参展商、代表人、工作人员、代理机构、承包商和参展观众的行为或疏忽导致任何 后果,参展商应保证主办单位及其负责人、授权代表、管理人员、公司员工、代理商及其他代理人不因此遭受任何损失, 若前述人员因此而承担任何费用、责任、损失或遭到起诉或索赔,参展商应承担全部赔偿责任。 12.2 为保证展会顺利并安全进行,所有参展商、搭建商应当购买第三者公众责任险、相关参展工作人员、参展展品

的相关保险。如主办单位提出要求,参展商应向主办单位提供参展商已进行充分投保的证明。主办单位在任何情况下均不 应对其无法控制的因素而导致的损失(包括参展商由此而遭受的利润损失)承担任何赔偿责任,即使由于该等因素已导致 在展会场地无法正常施工、搭建、完工、改造或撤展;展会被全部或部分取消、变更;或本参展条款被全部或部分变更。

12.3 参展商及其搭建商等人员严格按照展馆关于展厅内外的各项操作和使用规定作业,自觉服从展馆有关工作人员 对装修过程的检查和监督。施工期间严格遵守展馆的各项安全、防火管理制度,如有违反将承担及因此产生后果的全部 责任。

--12.4 在本参展条款有效期间,参展商应对其展品、展台及家具设备的安全性负全部责任,主办单位及其负责人、

授权代表、管理人员、公司员工、代理商及其他代理人不应对由此导致的人身或财产损失承担任何责任。 12.5 对于主办单位推荐或指定的为参展商提供服务的第三方服务单位,参展商可自行与这些服务单位签订相关服务 合同。如由于这些服务单位原因而影响到参展商参展,参展商可根据与服务单位的服务合同约定解决争议,但参展商与 这些服务单位的任何经济纠纷及责任均与主办单位无关。

#### 13. 展馆损害

13.1 参展商应对展馆或展馆内的一切装修、设备或其他财产的完好尽最大注意义务,并保证不对该等财产造成 任何损害。

13.2 若由于参展商自身或其联合参展商、代表人、工作人员、代理机构、承包商和其他由于参展商原因而使用 展馆的人的行为或疏忽导致展馆或其财产遭受任何损害,参展商应负责恢复原样并赔偿损失。

13.3 如果主办单位要求,参展商应为展馆内的相关财产办理保险,并将相关保单交付给主办单位或其指定的保险 文本审核服务商

#### 14. 摄影,电影,录像,和素描

14.1 只有经主办单位授权并拥有有效的主办单位胸卡的个人才能在展览馆内摄影、照相、素描临摹或者录像。在 仟何情况下,不能根据他人展台内的展品制作照片或者其它性质的图像或者录像。如违反条款,主办单位可以要求其 上缴所录材料并可以采取进一步法律手段追究此事。

14.2 需要在正常的开放时间以外拍摄展台,并进行特别照明的,需要主办单位事先同意拍摄需要由展馆电工打开 主要环绕电路。参展商将承担此费用。

14.3 主办单位有权拥有依据展览会上展品制作的摄影、图画、电影和录像,并有权在广告宣传或者一般的媒体 出版物上使用。此类作品的版权属于主办单位。

#### 15. 知识产权

 15.1 如展会期间发生知识产权纠纷,主办单位将严格按照国家相关法规规定通告相关部门并进行处理。
 15.2 参展商应尊重其他参展商或行业内企业的知识产权。如果有法院的判决或知识产权行政管理部门的决定向 主办单位证明,一个参展商的展品、印刷文件、宣传材料或者其它物品已经侵犯了另一个参展商的知识产权,尽管没有 义务,但主办单位仍有权利将侵权参展商造成侵权的展品、印刷文件、宣传材料清除出展览会,并且有权将其没收至 展览会结束,关闭侵权参展商的展台,并/或将其和其员工驱逐出展览会会场。主办单位也有权排除侵权参展商参加以后的

展览会。如果这些措施被证明是不公正的,参展商也不能向主办单位提出赔偿的请求。 15.3 参展商一经签定本参展条款即表示承诺其所有展品、展品外包装等没有侵犯他人知识产权。一旦参展商展出或 提供的任何商品或服务、或者其促销活动等任何行为被证明侵犯了任何第三方的知识产权,参展商承诺将立即从展台撤除

相关物品。 15.4 主办单位无须证明其对参展商做出的决定和行为的恰当性,参展商同意尊重主办单位的任何决定和行为。

参展商无权要求主办单位作任何赔偿,除非参展商能证明主办单位有重大过失或抱有恶意。

#### 16. 展会举办期间的违约处理

16.1 参展商或其联合参展商、代表人、工作人员、代理机构、承包商在展会布展、举办和撤展期间违反本参展条款 规定的,主办单位有权酌情限制参展商或其有关人员入场、有权移走违规展品、甚至封闭违规展位,并有权永久取消违规 企业的参展资格, 损失一概由参展商承担。

16.2 参展商违反中国法律的,主办单位将保留追究参展商法律责任的权利。

#### 17. 争议解决

17.1 参展条款及条件应受中华人民共和国法律解释并管辖。

17.2 参展商必须无条件遵守现行及将来实施的与本条款及条件履行有关的、由主办单位制定发布的或与展会举办相关 的合同有关的所有法律法规以及当地政府机关或展馆负责人制订的规章制度。

17.3 凡因本参展条款引起的或与本参展条款有关的任何争议,均应提交上海仲裁委员会按照该会仲裁规则进行仲裁。 仲裁裁决是终局的,对双方当事人均有约束力。

#### 18. 整体合同

18.1 本参展申请表及参展条款和其他相关国家法律及展馆规定,构成参展商和主办单位之间的整体合同。

18.2 除主办单位与参展商双方代表签字,否则任何修改、变更或放弃其中条款与规定的做法均无法律效力。如有 任何冲突,该合同将优于其他相关展会规定及执行。

#### 19. 条款独立性

19.1 如果参展条款中或者技术指南中规定的条款在法律上无效或者不完整,其它条款或相关合同的有效性将不受 影响. 在这种情况下,合同双方有义务更换失效的条款和/或补足相关条款,最大可能地使得合同双方实现其追求的经济 目的。

19.2 如本条款及条件的中英文文本有任何不一致之处,应以英文文本为准。

# **Terms of Participation**

1. Definition 1.1 "Exhibition" refers to the DOMOTEX asia/CH/NAFLOOR 2020 to be held at Shanghai New International Expo Center (No.2345 Long Yang Road) from March 24 to March 26, 2020.

1.2 "Organizer" consists of VNU Exhibitions Asia Ltd., Hannover Milano Fairs (Shanghai) Ltd., Build Your Dream Asia Ltd. VNU Exhibitions Asia Ltd. will exercise all the rights and perform all the obligations of other organizers under the Term & Conditions for Participation on behalf of other organizers.

1.3 "Exhibitor" refers to individuals, enterprises or other organizations that are assigned with certain space by the organizer and display their products or services in this exhibition.

1.4 "Co-exhibitor" refers to individuals, enterprises or other organizations other than the aforesaid exhibitors that display their products or services at specific booths approved by the organizer in advance. The Organizer or the Exhibitor may be referred to individually as the "Party", and collectively as the "Parties" in this Terms & Conditions for Participation.

2. Application of participation & acceptance 2.1 All the participation application shall be made through the submission of application form.

2.2 Unless otherwise decided by the organizer, all the enterprises, organizations or individuals intending to participate shall submit the signed application form to the organizer before January 29, 2020. Once the exhibitor has submitted the application form, it shall be deemed as making a participation offer to the organizers.

2.3 All the exhibits of the exhibitor shall fall into one of the exhibits catalog of the exhibition. Otherwise, such exhibits shall not be displayed in the exhibition.

2.4 The submission of application form by the exhibitor shall be deemed as having made the participation request and fully accepting the provisions of the Terms of Participation.

2.5 The Exhibitor shall be an enterprise that has been incorporated for more than three years (including three years) in the mainland of China or other countries or regions outside China in accordance with applicable laws, and shall provide the copy of its certificate of incorporation or other valid documents of certification.

2.6 The exhibitor shall be the manufacturer or distributor of its exhibits, and shall provide the organizer with authentic documents of certification relating thereto.

2.7 After signing the application form, the exhibitor shall make the advance payment of the stand cost and the residual payment thereof in strict compliance with the date as stipulated in the application form. The application form for stand and the Contract shall be deemed to take effect after (1) they are signed/chopped by the exhibitor and sent to the organizer for application (registration); (2) the exhibitor has made the advance payment of the stand cost to the organizers in accordance with the agreement herein; and (3) the organizer has sent confirmation letter of participation to the exhibitor stating that the application has been accepted.

2.8 The submission of the application form and the confirmation of receiving such application from the organizer shall not constitute the organizer's approval of application or consent of using the corresponding stand by the exhibitor. In case that the space or place of the stand applied for by the exhibitor is inappropriate, the organizer may adjust the space and place of the stand applied for by the exhibitor is inappropriate.

2.9 Without the prior written consent of the organizer, the exhibitor shall not move, exchange or share its stand with any third party, or transfer part or all of its stand to third party (other than the co-exhibitor approved by the organizer or the exhibitor leased by exhibitor acts as an agent). Except for the specific space of stand the organizer asigns to the exhibitor leased by exhibitors under the Terms of Participation, the exhibitor shall not take up any other space (including passageway and other stand not used) within in the exhibitor shall. The exhibitor shall only distribute printed materials or make advertisement promotion within the scope of its stand

3. Co-exhibitors 3.1 In principal, each booth of the Exhibition shall only be used by one exhibitor who has signed the Terms & Conditions for Participation.

3.2 If any individual or unit other than the Exhibitor displays its product in the Exhibitor's booth, it shall make s application with the Organizer and obtain the written approval of the Organizer. The approval of co-exhibitors shall be on the standards as provided in Article 2. Co-exhibitors shall sign related written commitment to ensure that they will by the provisions of the Terms & Conditions for Participation.

3 The Exhibitor shall be liable for the debts and faults of its co-exhibitors and other companies it represents as if it detrakes its own responsibilities. The Exhibitor shall also provide the lease of the booth and related service for such -exhibitors and companies.

4. Payment 4.1 Initial payment of the Participation Fee: the Exhibitor shall pay 50% of the Total Participation Fee within seven (7) days of receipt of the official invoice sent by the Organizer after the location and size of the booth are confirmed. The Organizer will not provide invoices separately for the advance payment.

4.2 Residual payment of the Participation Fee: the Exhibitor shall pay the remaining 50% of the Total Participation Fee before December 6, 2019.

4.3 The applicant or Exhibitor will receive the confirmation notice of the list of other expenses (for example, technology services, promotion materials) from the Organizer, and shall make the foregoing payment within three (3) days after services, promotior receiving the notice

The Exhibitor may participate into the exhibition and use the booth only after it has made full payment of the Total cipation Fee and other expenses.

4.5 In the event that the Exhibitor delays to pay any fees hereunder, and fails to pay in full after receiving demand, then 4.5.1 The Organizer shall have the right to terminate the Terms & Conditions for Participation, and confiscate the deposit paid by the Exhibitor, and request the Exhibitor to bear the liability in accordance with the Article 5 hereof, 4.5.2 The Organizer shall reserve the right to recover all the fees payable from the Exhibitor.

**5. Termination of Contract** 5.1 In the event that the Exterminate the Contract, the C In the event that the Exhibitor expresses its intention of terminating the Contract, no matter whether it has the right to minate the Contract, the Organizer shall have the right to take the following actions: 5.1.1 Request the Exhibitor to bear the liability in accordance with the provisions of Article 5.4 and Article 5.5; 5.1.2 Notify the Exhibitor in writing the termination of the Terms & Conditions for Participation; 5.1.3 Re-rent or use by itself the space of the booth confirmed to the Exhibitor.

5.2

The Organizer may reserve the right to make claims towards the Exhibitor in respect of its losses

The Organizer shall have the right to terminate the Contract in writing in any of the following circumstances: 5.3.1 Where the Exhibitor fails to make payment of the Total Participation Fee or other fees on time, and fails to pay in after receiving demand from the Organizer; 5.3.2 The Exhibitor violates any clause hereunder, and fails to remedy within the time limit provided by the 5.3 full afte

Organize

5.4 For the above reasons provided in this clause, in the event that the Terms & Conditions for Participation is terminated when there is more than three (3) months prior to the start of the Exhibition, the Exhibitor shall pay 50% of the Total Participation Fee to the Organizer as liquidated damages (if the Exhibitor has made such payment to the Organizer in advance, then the Organizer shall directly confiscate such payment);

5.5 For the above reasons in this clause, in the event that the Terms & Conditions for Participation is terminated within three (3) months prior to the start of the Exhibition, the Exhibitor shall pay in full the Total Participation Fee to the Organizer as liquidated damages (if the Exhibitor has made such payment to the Organizer in advance, then the Organizer shall directly confiscate such payment);

6. Exemption Clause and Force Majeure 6.1 Where damages or losses arise from force majeure events (i.e. unforeseeable, unavoidable and insurmountable elements, including but not limited to fires, floods or other natural disasters, epidemics, avian influenza, wars, riots, acts of public enemy, terrorism, public behavior, government policies or changes in law, the exhibition hall or the place of exhibition having electricity interruption, or being unable to use normally for reasons not attributable to the Organizer etc.) during their sustaining period, both Parties shall not bear the liability. The Party incurred damages shall immediately notify the other Party of such event and shall take all appropriate and legitimate measures to minimize the damages caused by such events.

6.2 Where the Exhibition fails to be held or is interrupted or has any changes due to the aforesaid force majeure elements or any life risk or property risk arises from such elements, the Organizer shall not be held liable for losses, damages or injuries of any nature regardless of how such losses, damages, or injuries occur or who is involved in, except for: 6.2.1 Physical damages incurred by the exhibits due to the willful or gross negligence of the Organizer, 6.2.2 The steal of the exhibits or other damages incurred by the exhibits.

6.3 Where any third party incurs such losses, damages or injuries due to the failure of participation, negligence, act or failure of performance of the obligations, or the employees, servants, agents, contractors or invited persons of the Exhibitor, the Exhibitor shall ensure that the Organizer is exempted from liabilities.

6.4 In any event, the Organizer shall not be liable for damages, theft and losses of the property, items and exhibits caused by the Exhibitor or its related staffs. The Exhibitor shall be fully liable for the losses incurred by the organizer or its employees, agencies and management personnel.

7. Control of Acoustic Noise
7.1 The volume of the sound broadcasted or produced by the Exhibitor within the exhibition hall shall not exceed 70 decibel (below 90 decibe) within the machine display area) to ensure the Exhibitor will be conducted in a professional and undisturbed atmosphere. In case that the Exhibitor refuses to comply with the stipulation of this clause, the Organizer shall reserve the right to take corresponding measures.

8. Booth Set-up and Design 8.1 In case that the Exhibitor who designs and sets up the booth by itself has additional service needs in respect of the design and set-up of the booth, it may contact third parties other than contractors designated by the general meeting to require them to provide services such as booth furniture, decoration, maintenance and infrastructure. The Exhibitor shall fill in and submit to the Organizer all the required forms related to the booth set-up.

8.2 The Exhibitor shall comply with the applicable laws of the People's Republic of China and related management rules of the exhibition hall throughout its set-up of booth by itself, employees or its contractor, and shall ensure all the set-up works and machine works during the set-up process are in compliance with the foregoing strubution. During the course of the exhibitor shall not affect the display effects of other Exhibitors around. In the event that other exhibitors around make reasonable requests, the Exhibitor shall have the obligation to make adjustment or changes to its set-up of booth. Meanwhile, the Exhibitors around in the event that other exhibitors around in the event that other exhibitors around in the Exhibitor shall do a good clean-up work for its booth and keep its booth tide), in addition, the Exhibitors fraw space booths shall pay a set-up management fee to the builder of the main venue.

8.3 The design and construction of the booth shall conform to the stipulation of the Exhibitor Manual guideline prepared by the Organizer. The set-up of the booth shall not do damage to any part of the exhibitor hall; in case of similar destruction, the Exhibitor shall be responsible for the compensation to the exhibitor and related third party.

# 9. Exhibits Transportation 9.1 The Exhibites at a state

The Exhibitor shall be responsible for the cost of transporting its exhibits to the exhibition hall.

9.2 The Exhibitor shall submit the list of the name and quantity of the exhibits to the Organizer or to the transportation service supplier it designates at least ten (10) days before the opening of the Exhibition.

9.3 Before the Exhibition ends, the Exhibitor shall not remove any of its exhibits outside the exhibition hall.

9.4 For damages of any part of the exhibition hall caused by the transportation or removal of the exhibits, the Exhibitor shall be responsible for the compensation to the exhibition hall and related third parties.

9.5 The transportation and removal of the exhibits within the exhibition hall shall be carried out by the service supplier designated by the Organizer.

10. Move-in, Personnel Allocation and Move-out 10.1 The Exhibitor shall comply with the time for move-in and move-out designated by the Organizer. The exhibition space that is not used on the last day of the stipulated set-up time shall be deemed as a space of which the Exhibitor waives the right of use and may be disposed of by the Organizer at its discretion.

10.2 The Exhibitor who obtains the permission to participate the exhibition has the obligation of participation. During the stipulated opening time, the Exhibitor shall ensure appropriate staffs are allocated to the stand. The exhibitor shall not have the right to remove the exhibitor bereat the stand before the end of the exhibition. Where the exhibitor breaches such stipulation, the Organizer shall have the right to require a compensation of RMB 5,000.

10.3 After the exhibition ends, the Exhibitor shall clean its booth properly, and shall remove the materials used to set up the booth or for the display within the deadline set by the Organizer, restore the booth to its original condition and return it to the Organizer.

11. Management Fee and Overtime Fee 11.1 As for the construction of the stand within the Shanghai New International Expo Center, Shanghai New International Expo Center shall charge a certain amount of management fee. Such fee shall be paid by the constructor of the stand.

11.2 In case that the exhibitor desires to use the stand out of normal working time, it shall notify the Shanghai New International Expo Center or the organizer in advance, and shall pay the overtime fee at its own cost.

11.3 The standard of charging management fee and overtime fee shall refer to the tariff schedule of the Shanghai New International Expo Center.

12. Safety Responsibility of the Exhibitor, Organizer and Exhibition Hall 12.1 Where any consequence arises from the conduct or negligence of the Exhibitor or its co-exhibitors, representatives, staffs, agencies, contractors or the audience participating into the exhibition, the Exhibitor shall ensure that the Organizer and its person-in-charge, authorized representatives, management personnel, employees, agents and other agents will not incur any loss therefrom. In case that the aforesaid personnel bear any expenses, responsibilities, losses or are sued or claimed against, the Exhibitor shall bear the full liability.

12.2 In order to ensure that the Exhibition goes smoothly and safely, all exhibitors and builders shall purchase the third party liability insurance, and related insurance for staffs at the exhibition and the exhibits. Where the organizer makes requests, the Exhibitor shall provide the Organizer shall not be held liable for any loss (including the profit loss incurred by the Exhibitor) caused by elements out of its control, even if such elements have caused the failure of construction, set-up, completion, renovation or withdrawal at the exhibitions for venue; full or partial cancellation or change of the exhibition, for up or partial cancellation or Scholl the exhibition. Participation

12.3 The Exhibitor and its builders shall operate strictly in conformity to the operation and use stipulation of the exhibition hall, and consciously obey the check and supervision of the decoration process by relevant staffs and strictly comply with the safety and fireproofing management system during the construction period. In case of breach resulting in damages to the exhibitor or any third party, the Exhibitor shall bear the full liability.

12.4 During the term hereof, the Exhibitor shall be fully liable for the safety of its exhibits, stand, furniture and equip The Organizer and its person-in-charge, authorized representatives, management personnel, employees, agents other agents shall not bear any liability for personal or property losses arising thereform.

12.5. As for third party service units recommended or designated by the Organizer for the Exhibitor, the Exhibitor may execute relevant service contract with such service units at its discretion. Where the Exhibitor's participation is affected for reasons of such service units, the Exhibitor may settle the dispute in accordance with the provision of the service contract, provided, however, that any economic dispute or liability between the Exhibitor and such service units does not involve the Organizer.

### 13. Damage to the Exhibition Hall

The Exhibitor shall perform due diligence at its best effort for the exhibition hall or all the decoration, equipment or roperty within the exhibition hall, and shall ensure that no damage will be made to such property.

13.2 Where the Exhibition or its property incurs any damage due to the act or negligence of the Exhibitor or its co-exhibitors, representatives, staffs, agencies, contractors and other individuals using the exhibition hall for the exhibitor senson, the Exhibitor shall be responsible for the restoration and make compensation.

13.3 Upon the request of the Organizer, the Exhibitor shall arrange insurance for the relevant property within the exhibition hall, and submit the related insurance policy to the Organizer or the checking service supplier of the insurance documents designated by the Organizer.

14. Photography, Movie, Video and Sketch 14.1 Only individuals who obtain the authorization and valid badge of the Organizer may take photos, make sketches or videos. In any event, making photos or images or videos of other nature in accordance with the exhibits in the stand is prohibited. In case of breach of this clause, the Organizer may request them to turn in all the materials recorded and may further take legal measures to trace accountability.

14.2 Where photographing the booth out of the normal opening time is needed with special lighting being used, prior consent of the Organizer shall be obtained and the major surrounding circuit shall be opened by the electrician of the exhibition hall. The Exhibitor shall be recost.

14.3 The Organizer shall have the right to make photos, pictures, movies and videos in accordance with the exhibits on the exhibition, and shall have the right to use them in advertisement promotion or general media publication. The copyright of such works shall be the property of the Organizer.

15. Intellectual Property 15.1 In case that intellectual property dispute occurs during the exhibition, the Organizer shall notify relevant department and handle it in strict compliance with the provisions of the applicable regulations of the State.

15.2 The Exhibitor shall respect the intellectual property of other exhibitors or enterprises within the industry. In case that court judgments or decisions of the administrative department of intellectual property evidence that one exhibitors exhibits, printed documents, promotional materials or other items have infringed the intellectual property of another exhibitor, the Organizer shall have right to remove such exhibits, printed documents, promotional materials giving rise to infringement out of the exhibitor, and shall have the right to confiscate such objects until the exhibition ends, close the objects on the infringing exhibitor, and receive the right to exclude the infringing exhibitor, and receive the exhibitor and receive the exhibitor and receive the exhibitor of the exhibitor provide explicit the annotation of the exhibitor and receive the right to exclude the infringing exhibitor from participating exhibitor in the future. In case such measures are proved to be unfair, the Exhibitor shall not make compensation request towards the Organizer.

15.3 Once signing the Terms & Conditions for Participation, the Exhibitor shall be deemed as having committed that all its exhibits and the packages thereof do not infringe the intellectual property of others. Once any commodity or service displayed or provided by the Exhibitor, or its conduct such as promotion is proved to constitute infringement of the intellectual property of any third party, the Exhibitor commits to remove related items from its booth immediately.

15.4 The Organizer shall not have to prove the adequacy of decisions and conducts it makes towards the Exhibitor. The

10.4 The organizer shar not nere to prove the bodgety of occusion are briefly and the provided the organizer of the organizer. The Exhibitor agrees for respect the Organizer to make any decision or conduct of the Organizer. The Exhibitor can prove the gross negligence or willfulness of the Organizer.

#### 16. Handling the Breaches during the Exhibition Period

16.1 Where the Exhibitor or its co-exhibitors, representatives, staffs, agencies, contractors breach the provisions herein during the move-in, display and move-out of the exhibition, the Organizer shall have the right to restrict the entry of the Exhibitor or its relevant staffs, remove the breaching exhibits, or even closing the breaching booth, and shall have the right to permanently cancel the exhibition qualification of the breaching enterprise. All the losses shall be borne by the Exhibitor.

16.2 Where the Exhibitor violates the P.R.C. laws, the Organizer shall reserve the right to engage the liability of the Exhibitor.

#### 17. Dispute Settlement

17.1 The Terms & Conditions for Participation and conditions shall be construed and governed by the laws of the People's Republic of China.

17.2 The Exhibitor shall comply with the applicable or future laws and regulations relating to the Terms & Conditions for Participation and the performance of conditions, made and published by the Organizer or in connection with contracts of holding the exhibition, and rules made by the local government or the head of the exhibition hall.

17.3 Where any dispute arises from the Terms & Conditions for Participation or related thereto, it shall be submitted to the Shanghai Arbitration Commission for arbitration in accordance with its arbitration rules. The arbitration award is final and binding on the two Parties.

#### 18. Entire Contract

18.1 This Exhibitor Application Form and the Terms & Conditions for Participation and other applicable laws and the rules of the exhibition hall constitute the entire contract between the Exhibitor and the Organizer.

18.2 Unless signed by the representatives of the Organizer and the Exhibitor, any revisions, changes or waiver of any provisions and stipulation herein shall not have any legal force. In case of any conflict, this contract shall prevail over other related rules and implementation of the exhibition.

### 19. Severability

19. Overability 19.1 In the event that the provision of the Terms & Conditions for Participation or technology guideline is legally invalid or incomplete, the validity of other provisions or related contract shall not be affected. Under such circumstance, the parties hereto shall have the obligation to change the invalid provisions and/or supplement relevant provisions to achieve the economic purpose both Parties pursue to the largest extent.

19.2 In case of any discrepancy between the Chinese version and English version of the Terms & Conditions for Participation, the English version shall prevail.

# 2 Year Contract Supplementary Conditions 两年连展合同补充条款

1. Upon execution of a 2 year contract, the Organizer shall rent a booth space to the Exhibitor, as part of a participation package, to display his products at both DOMOTEX asia/CHINAFLOOR 2020 and DOMOTEX asia/CHINAFLOOR 2021.

2. A 2 year contract becomes effective once the Exhibitor submits a completed Exhibitor Application Form for DOMOTEX asia/CHINAFLOOR 2020 and the Organizer confirms this in writing, generally by dispatching the booth confirmation for DOMOTEX asia/CHINAFLOOR 2020. The term of 2 year contract shall be from the beginning of DOMOTEX asia/CHINAFLOOR 2021. The Exhibitor shall not automatically have the right to extend the contract or execute a 2 year contract for subsequent rental periods.

3. Only exhibitors who rent a booth space of 100sqm and above at DOMOTEX asia/CHI/NAFLOOR 2020 are eligible to apply for a 2 year contract. Execution of a 2 year contract entities the Exhibitor to participate in DOMOTEX asia/CHI/NAFLOOR 2021, with at least 70% of the stand space rented in DOMOTEX asia/CHI/NAFLOOR 2020. However, the Exhibitor shall not have the right to be allocated the same booth as in 2020 or a booth in a particular hall.

The Exhibitor must register for DOMOTEX asia/CHINAFLOOR 2020 by July 12, 2019 and for DOMOTEX asia/CHINAFLOOR 2021 by July 10, 2020. The Exhibitor shall forter his right for allocation of booth space by Organizer, if his application form is not received by the

The Exhibitor shall forfeit his right for allocation of booth space by Organizer, if his application form is not received by the deadline as stated in the Exhibitor Application Form.

4. The Exhibitor shall make full payment for participation in DOMOTEX asia/CHINAFLOOR 2020. The exhibitor shall also pay an amount equal to 12% of the raw space list rental fee in DOMOTEX asia/CHINAFLOOR 2020 as a deposit for participation in the 2 year contract. This deposit requested should be settled within 7 days from the receipt of the invoice and will be considered as a pre-payment for the participation in DOMOTEX asia/CHINAFLOOR 2021.

5. An exhibitor with a 2 year contract is entitled to a 12% discount on the list raw space list rental fee of DOMOTEX asia/CHINAFLOOR 2020 and DOMOTEX asia/CHINAFLOOR 2021. This discount is subject to full payment of the rental fee of DOMOTEX asia/CHINAFLOOR 2020 and the deposit for two year contract, and this discount cannot be used in combination with any other type of discount, such as onsite rebooking or early bird registration. The raw space list rental fees are given in the Exhibitor Application Form during the respective contract period. Other than the Organizer shall reserve the right to hold the Exhibitor responsible for breach of contract, the Exhibitor shall forfeit his right to allocation and discount of the booth as well as the deposit paid for the 2 year contract.

6. If the Exhibitor cancels the 2 year contract prematurely or does not participate in all events per the terms of the contract, the Organizer reserves the right to request the recovering of any difference between the reduced raw space booth rental fees paid by the exhibitor for his participation in the 2 year contract and the list rental fee that would have been due under a single year contract. In the event of cancellation of the 2 year contract, the deposit paid by the Exhibitor for participation in the 2 year contract will be forfeited.

The Organizer shall also retroactively invoice the pro-rata difference in raw space booth fees if the exhibitor requests stand space for the second year which is less than 70% of the confirmed stand space for the first year of the contract.

7. At the end of each exhibition, the booth shall be dismantled completely by the deadline set by the Organizer.

8. "The 2 Year Contract Supplementary Conditions" are additional to DOMOTEX asia/CHI/NAFLOOR 2020 – Terms & Conditions for Participation. For the issues have not been stated in this 2 Year Contract Supplementary Conditions, participation in DOMOTEX asia/CHI/NAFLOOR 2020 and DOMOTEX asia/CHI/NAFLOOR 2021 shall be governed, without limitation, by the respective Terms & Conditions for Participation.

# Contact us:

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Contact: Ms. Hannah Chen Tel: +86 21 6195 6050 Email: hannah.chen@vnuexhibitions.com.cn 1. 在执行两年连展合同时,主办单位将展位作为参展合同的组成部分出租给参展商,合同声明参展商同意连续参加两届展览会,包括2020年第二十二届中国国际地面材料及铺装技术展览会和2021年第二十三届中国国际地面材料及铺装技术展览会。

2.两年连展合同在参展商递交并签署2020年第二十二届中国国际地面材料及铺装技术展览会报名表并获得主办 单位的批准以及确认展位后生效。两年连展合同条款仅针对2020年第二十二届中国国际地面材料及铺装技术展览 会和2021年第二十三届中国国际地面材料及铺装技术展览会两届展会。参展商没有权力自动延长合同期限或在 合同租赁期满后继续执行两年连展合同。

3. 2020年第二十二届中国国际地面材料及铺装技术展览会上展位面积不低于100平米的参展商才有资格申请签订 两年连展合同,同时两年连展合同规定参展商在参加2021年第二十三届中国国际地面材料及铺装技术展览会时 租赁的展位面积不得低于2020年第二十二届展会展位面积的70%,但是,参展商没有权力保留上届展位位置或 保留特定的展馆内展位。参展商在两年连展合同内必须及时报名并参加每一届中国国际地面材料及铺装技术展览 会。参展商必须在2019年7月12日前报名2020年第二十二届中国国际地面材料及铺装技术展览。如果参展商 没有技规定的优惠截止日期内报名,将丧失被主办单位安排展位及享受优惠的权利。

4. 参加两年连展合同的参展商除支付当届参展费用外还须在收到付款通知书后一周内额外支付当届光地展位租赁 费(优惠前)的12%作为两年连展合同的定金,该定金可抵扣下届展位费。

5. 签订两年连展合同的参展商将获得2020年第二十二届中国国际地面材料及铺装技术展览会和2021年第二十三届 中国国际地面材料及铺装技术展览会光地展位租赁价格(不包括标准展位搭建费,转角费及双层搭建展位费等) 12%的折扣优惠。该优惠不能和现场预定,早鸟预定等其他优惠同时使用。如果参展商未在主办单位规定日期内 付清款项,参展商的展位和优惠将被取消,同时主办单位保留追究参展商违约责任和没收两年连展合同定金的 权利。

6. 如果参展商取消两年参展合同或者缺席参加合同期内的展会,主办单位有权没收该参展商两年连展合同定金 并向其追讨两年连展合同光地展位租赁优惠价格与光地展位租赁报价间的差价。如果参展商取消两年参展合同, 尽管该参展商符合其他优惠提交条件,也将无法获得其他优惠。在两年连展合同期内,如果参展商第二年展位 面积小于第一年展位面积的70%,主办单位也将对展位费的差额开出付款通知书并追讨。

7. 在展会结束后,参展商需妥善清洁自己的展位,在主办单位指定时间内清除为搭建展台或展出所使用的材料, 将展位恢复原状,并交还给主办单位。

8. "两年连展合同补充条款"是对中国国际地面材料及铺装技术展览会参展条款的补充。本补充条款未作约定的,均以第二十二届及第二十三届中国国际地面材料及铺装技术展览会参展条款为准。

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