

Application and Contract for Participation in DOMOTEX USA February 28 - March 2, 2019 Georgia World Congress Center, Atlanta, GA, USA



Instructions: Fill in this form: (a) using Adobe® Reader®, print, and sign or (b) print, complete by hand, and sign. Fax or email to Hannover Fairs USA, Inc. as indicated at bottom of page. If you fill out this form in Adobe Reader your subtotals and total will be calculated automatically.

In accordance with the terms Company/Division identified below ("EXHIBITOR") applies to HANNOVER FAIRS USA ("ORGANIZER") for exhibit space ("SPACE") at the event ("EVENT") identified above, and the terms and conditions of this application and contract ("CONTRACT"), and the "Terms and Conditions of Participation" of this Contract (collectively, the "AGREEMENT").

Company Name					
Street Address					
City	State Region	ZIP Code	Country		
Contact Name	Job Title		Contact E-mail		
Contact Phone	Contact Mobile Phone		Contact Fax		
Company E-mail	Company Phone		Company Fax		
CHOOSE PARTICIPATION OPTION	CHOOSE BOOTH SIZE	100 sq. ft. minimum, booth	n configurations only available in 100 s	q. ft. increments	
DESCRIPTION	Depth (ft)	Width (ft) Booth S	ize (sq. ft.)	SUBTOTAL	
Booth Space @ \$32.50 per sq.ft	X	=		_	
	CHOOSE ONLINE SH	OW LISTING OPTIONS			
Check here if you are interested in other sponsorship/branding opportunities	Basic Listing, fre				
	Level 1 Enhance	d Listing, \$295			
Desired location , eg. by named company, peninsula, not near named company, etc.	Level 2 Enhance	d Listing, \$659			
	Show Highlights	Listing, \$1,195			
	Product Categor	ry Sponsorship, \$1,199 _			
	Overall Directory	y Sponsorship, \$2,195 _	TOTAL		

PAYMENT SCHEDULE: PARTICIPATION FEES, OPTIONS AND SERVICES

Payments for space are due as follows:

a. 50% of Total above due on submission of contract

b. 50% of Total due October 1, 2018

c. If the EXHIBITOR returns the contract after October 1, 2018, 100% of the total exhibition costs are due with the contract.

EXHIBITOR agrees that any CONTRACT accepted by ORGANIZER without a deposit, pending invoice to EXHIBITOR, shall be deemed valid and binding to the same extent as if a deposit had been made. EXHIBITOR understands and agrees that no portion of this payment is refundable, and that, except as outlined in item VI of the Terms and Conditions of Participation of this AGREEMENT, EXHIBITOR is liable for the total participation fee plus all options and services contracted for. All fees are payable in U.S. dollars to HANNOVER FAIRS USA, 8755 West Higgins Road, Suite 900, Chicago IL 60631.

Note: This document, when signed by EXHIBITOR and representative at ORGANIZER'S corporate headquarters, constitutes a binding legal AGREEMENT. ORGANIZER agrees to review EXHIBITOR's CONTRACT and assign SPACE to EXHIBITOR's Company if available, consistent with show eligibility requirements and policies. EXHIBITOR agrees that upon ORGANIZER's acceptance of this CONTRACT, with or without appropriate payment of fees for participation, options and services, this AGREEMENT shall become a legally binding CONTRACT; enforceable against EXHIBITOR in accordance with its terms. By the signature below, the individual signing this document represents and warrants that he/she is duly authorized to execute this binding AGREEMENT on behalf of EXHIBITOR. EXHIBITOR agrees to be bound by the information and terms on pages 1 through 6 herein. Submission of this application by EXHIBITOR shall constitute acceptance for himself and his representatives, employees, and agents of all the rules, terms and conditions contained in the EXHIBITOR's completed space application.

Authorized Signatu	ire		Printed Name & Title	Date
Organizer's Use Only	V. 15 JAN 18	Accepted By		Date
Hannover Fairs USA ·	8755 West Higgins Road	d, Suite 900 ⋅ Chicag	o, IL 60631 · Phone +1-773-796-4250	Fax +1-866-267-3951 or Email <u>NHoekstra@hfusa.com</u>

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Printed Direct Laminate (PDL)

COMPANY INFORMATION (continued)

Company Name						
Location of Company Headquarters (Country) Website						
Products and services you plan to display						
What type of company are you? 🔲 Manufacturer/Dealer 📄 Equipment Supplier 📄 Materials 📄 Service provider 📄 Association						
Media Other (Please specify)						
EXHIBIT CATEGORIES						
Select 5 categories you would like included in your online profile. If you need more than 5 categories, please contact us for approval.						
Area Rugs	Carpets	Linoleum	General and Insulating Underlays			
Bathroom Mats/Bath Rugs	Carpet Tiles	Luxury Vinyl Tiles (LVT)	Hardwood Installation Products			
Carpet Mats	Cushion Fibers	Luxury Vinyl Tiles, Click	Laminate Installation Products			
Chair Mats	Customized Carpets	Polyester Non-Pile Floor Coverings	Other, Not Listed			
Cushioned Mats	Floor Rugs	PVC Composites	Putties			
Decorative Rugs	Machine Made Carpets	PVC Tiles	Resilient Installation Products			
Door Mats	Tufting Tiles		Sanding Equipment, Abrasives			
Floor Rugs	Runners	Rigid Core				
Industrial Mats	H	Rubber Coverings	Shearing Equipment			
Jute	Stair Carpets	Rubber Floor Tiles	Tools & Accessories			

Floor Rugs			Rigid Core		Sanding Equipment, Abrasives
Industrial Mats	Runners		Rubber Coverings		Shearing Equipment
Jute	Stair Carpets		Rubber Floor Tiles		Tools & Accessories
Runners	Wool		Sheet Goods		Undercoats
Tapestries - Machine Made	Woven Carpets		Vinyl Composition Tiles		Under Floor Heating Systems
Seaweed	Woven Tiles		, , , , , , , , , , , , , , , , , , ,		Underlayment
4	Handmade Rugs		,	Οι	utdoor Floor Coverings
-	Antique				Deck Accessories
	Flat Woven Fabrics/Kilims/Soumak				Outdoor Coverings, Other
ů	Hand-tufted	-	•		Outdoor Rugs
Handcrafted	Hand-woven				Substructures
Inlays	Leather/Pelts		Acoustic Undenays		Synthetic Turf
Parquet	Modern Knotted		Adhesives		,
Plank Flooring	Traditional Carpets		Carpet Backing		Weather-resistant Carpets
Prefinished	Resilient Flooring		Carpet Cleaning		Wood Deck Boards
Reclaimed Hardwoods	Artificial Lawn/Synthetic Turf				Wood Paving
Solid Wood Flooring			Carpet Finishing		WPC Deck Boards
Wood Paving			Cleaning & Maintenance Products	Ot	her Services
Unfinished Hardwoods			Cleaning Equipment		Associations/Organizations
, i i i i i i i i i i i i i i i i i i i	Support		Coating Systems and Laguara		Designers
	Engineered Floors, Wood Panels		Coaling Systems and Laquers		Services
, , ,	Engineered Floors, Custom		Cork, Underlayment		Material Handling, Shipping
	PVC Coverings		Cutting Tools		Software
Printed Direct Laminate (PDL)	PU Coverings		Floor Removal Equpment		Specialty Publications
	Industrial Mats Jute Runners Tapestries - Machine Made Seaweed Sisal ardwood Flooring Bamboo Engineered Hardwoods Exotic Hardwoods Handcrafted Inlays Parquet Plank Flooring Prefinished Reclaimed Hardwoods Solid Wood Flooring Wood Paving Unfinished Hardwoods minate Flooring Custom Sized Laminate Direct Pressure Laminate (DPL) HPL/CPL Laminate with Underlays	Industrial MatsRunnersJuteStair CarpetsRunnersWoolTapestries - Machine MadeWoven CarpetsSeaweedWoven TilesSisalHandmade Rugsardwood FlooringAntiqueBambooFlat Woven Fabrics/Kilims/SoumakEngineered HardwoodsHand-tuftedExotic HardwoodsHand-wovenInlaysLeather/PeltsParquetModern KnottedPlank FlooringTraditional CarpetsPrefinishedResilient FlooringReclaimed HardwoodsArtificial Lawn/Synthetic TurfSolid Wood FlooringCork, FlooringWood PavingCork, FlooringUnfinished HardwoodsEngineered Floors, CompositeSupportSupportCustom Sized LaminateEngineered Floors, Wood PanelsDirect Pressure Laminate (DPL)Engineered Floors, CustomHPL/CPLEngineered Floors, CustomHPL/CPLPVC Coverings	Industrial Mats Runners Jute Stair Carpets Runners Wool Tapestries - Machine Made Woven Carpets Seaweed Woven Tiles Sisal Handmade Rugs ardwood Flooring Antique Bamboo Flat Woven Fabrics/Kilims/Soumak Engineered Hardwoods Hand-tufted Exotic Hardwoods Hand-woven Inlays Leather/Pelts Parquet Modern Knotted Plank Flooring Traditional Carpets Reclaimed Hardwoods Artificial Lawn/Synthetic Turf Solid Wood Flooring Cork, Flooring Wood Paving Cushioned Vinyl Unfinished Hardwoods Engineered Floors, Composite Support Custom Sized Laminate Engineered Floors, Wood Panels Direct Pressure Laminate (DPL) Engineered Floors, Custom HPL/CPL Engineered Floors, Custom HPL/CPL Engineered Floors, Custom	Industrial Mats Runners Rubber Coverings Jute Stair Carpets Rubber Floor Tiles Runners Wool Sheet Goods Tapestries - Machine Made Woven Carpets Vinyl Composition Tiles Seaweed Woven Tiles Vinyl Sisal Hardmade Rugs Wall Cove Base ardwood Flooring Antique Wood Plastic Composite Bamboo Flat Woven Fabrics/Killms/Soumak Application & Installation Technology Handcrafted Hand-tufted Acoustic Underlays Inlays Leather/Pelts Adhesives Parquet Modern Knotted Adhesives Plank Flooring Traditional Carpets Carpet Elacking Prefinished Resilient Flooring Carpet Floishing Wood Paving Cork, Flooring Cleaning & Maintenance Products Vond Paving Custioned Vinyl Cleaning Equipment Support Coasting Systems and Laquers Support Outson Sized Laminate Engineered Floors, Custom Cotting Tools Direct Pressure Laminate (DPL) Engineered Floors, Custom Cutting Tools Direct Pressure La	Industrial Mats Runners Rubber Coverings Jute Stair Carpets Rubber Floor Tiles Runners Wool Sheet Goods Tapestries - Machine Made Woven Carpets Vinyl Composition Tiles Seaweed Woven Tiles Vinyl Composition Tiles Sisal Handmade Rugs Wall Cove Base Or ardwood Flooring Antique Wool Plastic Composite Application & Installation Engineered Hardwoods Flat Woven Fabrics/Killims/Soumak Application & Installation Acoustic Underlays Inlays Leather/Pelts Acoustic Underlays Inlays Parquet Modern Knotted Adhesives Ingle Carpet Backing Prefinished Resilient Flooring Carpet Cleaning Ingle Carpet Support Solid Wood Plooring Cork, Flooring Cleaning & Maintenance Products Of Wood Paving Cork, Flooring Cleaning Equipment Or Unfinished Hardwoods Engineered Floors, Composite Coating Systems and Laquers Or Unfinished Hardwoods Engineered Floors, Custom Coating Systems and Laquers Direct Pressure Laminate (DPL) Engineered Floors, Cust

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PU Coverings

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DOMOTE

Definitions

"ORGANIZER," as used in these rules, means HANNOVER FAIRS USA, Inc., and the authorized agents and representatives of each, acting within the scope of their authority. The "Show" as used in these rules means DOMOTEX USA to be held in Atlanta, Georgia, U.S.A., February 28 - March 2, 2019, inclusive.

"EXHIBITOR," as used in these rules, means any person or company exhibiting in the Show, its representatives, agents and employees at the Show. The decisions of the ORGANIZER in interpreting these rules shall be final.

I. Eliaibility

- A. The following companies are eligible to exhibit:
 - 1. Companies under whose name eligible products are manufactured or sold.
 - 2. Distributors who represent manufacturers of eligible products nationwide in the United States, as identified in the official space application form. However, in the case of exhibits by distributors of the eligible products of more than one manufacturer, the directory listing shall bear the company name and can pay for additional listings.
- 3. Publishers or providers of services in the flooring technology field.
- 4. Industry associations and trade media.
- B. The ORGANIZER reserves the right to deny exhibit space to any company or product and eligibility to exhibit shall generally be a continuing requirement as of the date of the opening of the Show. However, companies and distributors who are eligible to exhibit as of the date the final space payment is due or paid shall be protected from disqualification under this rule or Rule VIII, due to subsequent bona fide changes in business relationships.

II. Limitation of Liability Indemnification

- A. EXHIBITOR waives all claims of every kind against the ORGANIZER, its directors, officers, members, shareholders, parents, subsidiaries, affiliates, agents and employees including, without limitation, all claims for damages based on personal property damage, destruction, loss or theft, personal injury, cancellation of the Show, failure or refusal to provide space for any exhibit, preventing the display, operation, removal or dismantling of any exhibit, and any other act, or failure to act, of either or both, of the ORGANIZER.
- B. EXHIBITOR agrees to indemnify and save the ORGANIZER harmless from claims by EXHIBITOR's agents or employees or by any other person, arising out of any act or omission in any way related to EXHIBITOR's participation in the Show, whether negligent or not.
- C. In the event of cancellation or disruption of the Show for any cause, the ORGANIZER shall have the right to retain such part of EXHIBITOR's space payments as may be required to reimburse the ORGANIZER for expenses incurred in connection with the Show.

III. Installation and Removal of Exhibits

A schedule of dates for arrival and removal from the exhibit halls of exhibit material shall be announced. Any expenses caused by failure to conform to these schedules shall be paid by EXHIBITOR. Move in and out schedules to be targeted. Non-compliance by EXHIBITOR with posted target times and dates may incur further fees.

IV. Dates and Hours of Show

All exhibits shall be completely installed and ready for display no later than 8:00 AM, Thursday, February 28, 2019.

Show dates: Thursday, February 28 - Saturday, March 2, 2019. EXHIBITOR agrees to keep exhibit properly staffed and intact during posted show hours.

Early dismantle of booth space is strictly prohibited. Hours and Dates of Move in, Show, and Move out are subject to adjustment. Please refer to the most current Exhibitor Manual for more information.

V. Dismantling of Exhibits

No exhibits shall be dismantled or removed, in whole or in part, prior to close of show, Saturday, March 2, 2019, or such other time as designated by ORGANIZER. ORGANIZER may prevent the removal or dismantling of any exhibit before the time of closing.

VI. Payment Schedule - Cancellation, Reduction of Space or Notice of Change of Plans

A. Payments for space are due in two installments as follows:

- a. 50% of Total above due on submission of contract
- b. 50% of Total due October 1, 2018
- c. If the EXHIBITOR returns the contract after October 1, 2018, 100% of the total exhibition costs are due with the contract.
- B. 25% of total space payment is refundable if cancellation is received in writing to the ORGANIZER's address listed above, by the contract signatory, prior to October 1, 2018. If cancellation is received after October 1, 2018, the full deposit is non-refundable. If the EXHIBITOR fails to use all or part of any contracted space during the show, no part of any payment hereunder with respect to unused space will be returned to EXHIBITOR.
- C. If at any time an EXHIBITOR determines not to use some or all of the space for which he has contracted, EXHIBITOR is still liable for the total contracted space fee plus all options and services contracted for. EXHIBITOR shall give prompt written notice to ORGANIZER of any change in participation plans, so that ORGANIZER may reallocate the unused space pursuant to Rule XXXI as may be necessary or appropriate to the satisfactory arrangement and conduct of the Show. Failure to furnish the notice required by this rule shall subject an EXHIBITOR to a surcharge of 25 percent of cost of the space not used.

VII. Rejected Display

- A. All booths larger than 400 sq ft must submit a booth design for approval prior to September 5, 2018. ORGANIZER reserves the right to stop, request changes or prohibit any EXHIBITOR who does not submit a prior design for approval.
- B. Each exhibit shall be admitted to the Show and shall remain at the Show from day to day, subject to EXHIBITOR's continued compliance with these rules. The ORGANIZER reserves the right to reject, eject or prohibit any exhibit or its operation in whole or in part, or to eject or refuse to admit EXHIBITOR or EXHIBITOR'S representative, for failure to comply with these rules or with any instructions issued by the ORGANIZER or for conduct deemed by the ORGANIZER to be detrimental to the best interests of the Show. If an exhibit is rejected, ejected or prohibited for violation of these rules, or EXHIBITOR or EXHIBITOR'S representative is ejected or refused admission pursuant to this paragraph, EXHIBITOR shall have no recourse against the ORGANIZER and no portion of the space payment shall be refunded.

IX. Admission and Identification

- A. Admission of EXHIBITOR's representatives and visitors to the exhibit halls shall at all times be controlled solely by the ORGANIZER. EXHIBITOR's representatives shall wear identifying badges as provided by the ORGANIZER throughout the Show hours, installation and dismantling periods. No children under the age of 16 will be allowed into the exhibition area
- B. Visa letters will only be provided for EXHIBITORS who have paid their 50% payment installment. There will only be two letters provided per 100 sq. ft. of booth space requested. Visa letters will not be provided for persons not employed by EXHIBITOR. If a visa is not granted, where a cancellation notice was sent in writing to ORGANIZER prior to June 30, 2018, a full refund will be provided of payment submitted. After June 30, 2018 standard cancellation policies noted above in VI. Payment Schedule will take effect for all international EXHIBITORS that do not receive visa approval for entry to the US.

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Atlanta, Georgia, February 28 - March 2, 2019

DOMOTE:

X. Booth Representatives

EXHIBITOR may be represented in its booth by direct representatives (employees who are scheduled for actual booth work) and distributor representatives.

XI. Admission During Non-Show Hours

- A. EXHIBITOR's representatives, distributors, and the working press shall be permitted to enter the Show two hours before the scheduled opening. Representatives of EXHIBITOR's distributors, and the working press who require earlier entrance may obtain special permission at the Show Management offices on the previous day by 2:00 p.m.
- B. EXHIBITOR's representatives, distributors, and members of the press shall be permitted to remain in the Show 30 minutes after the scheduled closing of each day. Special permission must be obtained at the Show Management office in advance if an extension of time is needed. For booth parties and networking events, these must be pre-organized through the exhibitor services manual, and shall not extend past posted show hours.

XII. Photography

During the move-in and move-out periods, EXHIBITOR's personnel, agents or other representatives acting on its behalf will be limited to picture taking within its own booth(s). During the exhibition, each EXHIBITOR has the prerogative of establishing its own policy on picture taking in its booth during Show hours and notifying visitors of the policy. During the exhibition no pictures may be taken of exhibits when the Show is closed in the respective exhibit halls without permission from Show Management. Anyone violating these rules will be ejected from the Show floor and must surrender his/her admission credentials.

XIII. Attire

EXHIBITOR's representatives wearing distinctive costumes, uniform, or carrying banners or signs separately or as part of their apparel, shall not be permitted to appear in the Show, except in their own booths or in their ordinary passage to and from such booths. Show management reserves the right in its sole discretion to deny admission to any EXHIBITOR or attendee whose dress or conduct is deemed by the ORGANIZER to be inappropriate.

XIV. Labor and Services

EXHIBITOR shall employ only labor made available from sources officially designated by the ORGANIZER for all services in connection with the catering, rigging, electrical, utilities, telecommunications, cleaning and material handling services. Installation and Dismantle of booths may be performed by employees of EXHIBITOR or by an identified, licensed and insured 3rd party Exhibitor Appointed Contractor. All EACs must be identified to ORGANZIER through the EAC Notification Form available in the Exhibitor Manual, and EAC must also submit a Certificate of Insurance with coverage limits and ALL TERMS outlined in section **XXXII. Insurance.**

XV. Conditions for Displays

All special exhibit units shall be fabricated in accordance with these rules and such additional instructions as may be issued from time to time by the ORGANIZER.

A. All booths larger than 400 sq ft must submit a booth design for approval prior to September 5, 2018. ORGANIZER reserves the right to stop, request changes or prohibit any EXHIBITOR who does not submit a prior design for approval. EXHIBITOR may submit sketches of and specifications for proposed exhibits. The ORGANIZER shall advise the EXHIBITOR regarding the acceptability of its proposed exhibit under show rules, but reserve the right to require changes before or after the exhibit is installed.

B. Height restrictions for booth construction - please refer to IAEE Rules & Regulations. (Signs will be limited to a max height of 16" from the bottom and 20" from the top of the sign.)

- C. The Georgia World Congress Center (GWCC) and the Georgia Dome (Dome) provide these guidelines to clarify the requirements for multi-story exhibit booths. The Fire Marshal has provided basic guidelines for compliance with Paragraph 9-4.4.3.7 of NFPA 101 Life Safety Code, which governs multi-level exhibit booths. In addition, the GWCC and Georgia Dome have developed additional guidelines appropriate for the safe and orderly operation of these facilities. These guidelines are as follows:
 - a. All exhibitors who wish to use a multi-story or covered booth must submit to ORGANIZER approved technical designs by September 5, 2018 for approval.
 - b. Covered or roofed areas should be furnished with acceptable battery-powered smoke detectors that emit alarms audible outside of the enclosed or covered area.
 - c. The exhibitor will provide for a Fire Watch within the booth space. Personnel providing Fire Watch services must be supplied with a Class 2A10BC Fire Extinguisher in each enclosed area covered by the floor above. Personnel must be trained in the use of extinguishers.
 - d. Spiral stairways are not recommended for areas occupied by the public, visitors or clientele, unless specifically approved.
 - e. Exhibit booth plans must be submitted to the Georgia World Congress Center/Georgia Dome Event Services Department for review a minimum of sixty (60) days before move-in. There must be a licensed structural engineer's stamp of certification on all plans.
 - f. The upper deck of multilevel exhibits greater than 300 square feet in area shall have at least two remote means of egress.
- g. Areas within the exhibit booth that are totally enclosed (i.e., walls and roof/ceiling) must be served by an emergency lighting source (i.e., battery-powered) when such areas lead to exit access from the space (e.g., stairs, aisles, corridors, ramps and passageways leading to an exit from the booth space).

Any violations of these rules may cause the use of the platform to be discontinued.

D. Multi-sided signs, projection screens or logos may not face an adjacent exhibitor less than or within 10 feet (3.04 meters) of the adjacent exhibitor. This will include back walls, side panels, headers and towers. They must also not be visible from adjacent EXHIBITOR when displayed on fabric/curtain.

Any signs with unfinished or unpainted backs must be draped, and not exceeding 24 x 24 inches (60.96 x 60.96 cm), may be placed directly against machine. EXHIBITOR shall not display signs referring to the products of another company other than an affiliated company or other EXHIBITOR. Signs stating that a product on exhibition has been sold are prohibited. Should the wording or appearance of any sign in EXHIBITOR's booth be deemed by the ORGANIZER to be contrary to the best interests of the Show, EXHIBITOR shall make such changes as requested by the ORGANIZER. Sales tax must be paid on all items sold at the show. Please see exhibitor manual for details.

Hanging company identification signs are permitted in all halls with Show Management and Georgia World Congress Center approval. Drawings must be submitted to Show Management for approval by July 1, 2018. Any hanging sign weighing more than 500 lbs must include a signed and stamped (current to 2017) certificate from a licensed structural engineer which attests to the actual hanging material weight, structural integrity and the method of support for the sign. Hanging company identification signs must be a minimum of 16 feet from floor to bottom of sign with a maximum of 20 feet from the floor to the top of the sign.

E. Floor coverings are mandatory on booth floors. All flammable materials must be flameproof (See Rule XXIII).

F. Venting Exhaust into Adjacent Booths. All air conditioners, air handlers and HVAC systems used in any enclosed office area, conference, meeting and/or closing room must be vented to the interior of the booth and must be equipped with (1) a vertical air deflector for exhausted air and (2) sound reduction materials to decrease noise. Exhausted air must be directed upwards and may not be directed into any adjoining booth, aisles, walkways or a common back wall. EXHIBITORS using any type of air conditioning or HVAC system must submit a detailed drawing and capacity rating of the proposed system to ORGANIZER by July 1, 2018.

G. Storage of Any Kind is Forbidden. Storage of any kind is forbidden inside the display area, behind the back drapes, or beyond the display wall. All cartons, crates, containers, packing materials, etc., which are necessary for repacking must be labeled with "EMPTY" stickers and removed from the show floor. All unwanted containers and refuse should be placed in the aisle directly in front of the exhibit. Only a one-day supply of operational and advertising material may be stored inside the exhibit. EXHIBITORS dispensing matches are not allowed to store them in their booth overnight - unless they are placed in enclosed metal containers.

I. Live Animals. No live animals will be allowed on the exhibit floor with the exception of service animals.

XVI. Illumination

Lighting and Projection must be confined within the boundaries of the booth and should not project into other booths or into the aisles.

XVII. Smoking is Prohibited

Smoking is prohibited except in designated areas.

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XVIII. Sound Devices

Sound produced by other means (See Rule XIX) should not exceed 75 decibels and not disrupt neighbors' activities relating to normal conversation. Any items producing higher decibel levels need ORGANIZER approval prior to July 1 2018.

XIX. Movies-Slides-Television

EXHIBITOR may project slides, motion pictures, last imaging and television images within its own booth, up to the height limitations for displays specified in Rule XV, provided that projection equipment, screens and sound equipment shall be located so that they are not objectionable to neighboring exhibitors and viewers do not obstruct aisles. Plans or sketches for all projections must be submitted to the ORGANIZER by July 1, 2018. The ORGANIZER reserves the right to curtail any sound device. EXHIBITOR assumes responsibility for compliance with union requirements relating to projection equipment and sound devices.

XX. Noise

Noisy or obstructive work during the open hours of the Show is prohibited. Displays involving noise that tends to interfere with ordinary conversation in adjacent booths shall be subject to such restrictions as to the location, frequency and other conditions of operation as the ORGANIZERS in its discretion may impose.

XXI. Electrical Wiring

A house electrician or Engineering Technician must perform all wiring, electrical installations and other exclusive services; however, authorization may be granted for company engineers or technicians to perform special electrical work on their own company exhibit equipment. Authorization may also be granted for licensed electricians to perform certain audio/visual installation on theatrical sets. Contact GWCC Engineering for further information (404-223-4800).

XXII. Safety

Hazardous work areas are defined as any area on the premises where exhibits, equipment and freight are being handled; such as loading dock areas; exhibit halls, services corridors, marshaling yards, etc. Within these areas and throughout the premises, the following guidelines will be strictly enforced:

A. Absolutely no drinking of alcoholic beverages, except for booth parties and networking events pre-organized through the exhibitor services manual.

- B. No horseplay, practical jokes, etc.
- C. Possession or use of an illegal or controlled substance of any kind is prohibited.
- D. No speeding (over 5 mph) or reckless use of vehicles and equipment.
- E. No gasoline, kerosene, diesel fuel or other flammable liquids may be stored, permanently or temporarily, inside the building. No refueling activity of any kind permitted. Refueling must be accomplished a minimum of fifty (50) feet beyond the exterior of the building.
- F. Access to fire exit doors and corridors shall be maintained throughout move-in/move-out activities.
- G. Utility panels, switchgear, fire hose cabinets, standpipes, fire extinguishers and fire alarms must remain visible and accessible at all times.
- H. Oil spills; loose or missing floor box covers or any other visible safety hazard shall immediately be reported to GWCC Security (404) 223-4911(x4911 on Red House Phone).
- I. Work activities in galleria areas on upper levels require additional supervision to ensure safety for attendees to other events.

Safety of occupants of the Center is of primary concern. Any unsafe condition or activity should be immediately reported to GWCC Security at (404) 223-4911 (ext. 4911 on a Red House Phone).

XXIII. Basic Fire Code Regulations

The NFPA 101 Life Safety Code 2000 Edition has been adopted with specific revisions and interpretations for review of occupancies and events in this facility.

- A. All drapes, curtains, table coverings, skirts, carpet or any materials used in exhibits must be flame retardant.
- B. Fire hose cabinets, fire extinguishers, sprinklers, fire exit doors, route of egress and any other fire safety device or facility must not be hidden, obstructed or otherwise disturbed. C. Crates, packing material, wooden boxes and other highly combustible materials may not be stored in exhibit halls, meeting rooms or fire exit areas.
- D. Vehicles on display must have all fuel tank openings locked and sealed in an approved manner to prevent the escape of vapors. Fuel tanks shall be full when displayed within the facility. Unleaded gasoline will be at full tank prior to setting at the booth. Diesel fuel must be at 1/4 tank when set at the booth. At least one battery cable shall be removed from the batteries used to start the vehicle engine. The disconnected battery cable shall then be taped to avoid potential sparks.
- E. The use of pyrotechnics and welding equipment, open flames or smoke emitting material as part of an exhibit or display must be individually reviewed by GWCC Event Services and the Fire Marshall for the State of Georgia. All request must be submitted in writing and include appropriate and required documentation.

XXIV. Removal and Delivery of Materials

Finished work and material shall be removed each day, only after the Show's closing time, and materials shall be delivered only during non-show hours.

XXV. Damage to Buildings

EXHIBITOR shall surrender the occupied space occupied in the same condition as it was at the commencement of occupation, normal wear excepted, and shall be fully liable for the cost of restoring the space to its former condition if not complying with this provision. EXHIBITOR shall not fasten machines or equipment to the floor by drilling into floor level or by use of adhesives, or sink machines below floor level. To make special provision for stabilizing machines, EXHIBITOR is required to obtain prior written permission from the exhibit hall management. If such permission is granted, all expenses involved shall be borne by the EXHIBITOR.

All cost for removing adhesive-backed, pressure-sensitive stickers and labels from floors, columns, walls, signs, other booths, etc., - anywhere in the exhibit halls - will be charged to the EXHIBITOR whose product they advertise.

XXVI. Lotteries, Contests

No casino-type games are permitted where contestant can lose his/her own money or goods.

XXVII. Distribution of Literature, Samples, Souvenirs, Food, Drink, Etc.

Samples, souvenirs, shopping bags, catalogs, pamphlets, publications, etc., shall not be distributed except from within EXHIBITOR's booths. Food and drink for personal consumption is allowed within the exhibitor's booth with the exception of popcorn. No popcorn will be allowed due to the refuse left by popcorn and the possible sensitive nature of the floor covering.

XXVIII. Labels

Adhesive-backed, pressure-sensitive stickers and labels shall not be distributed on Show site. Violations of this rule shall be deemed conduct detrimental to the best interests of the Show and will also subject the EXHIBITOR to any cleaning and repair charge incurred to remove them from floors, walls, columns, other booths, etc. Any food or beverage items distributed by EXHIBITOR to attendees must be purchased and supplied by Georgia World Congress Center Food Services.

XXIX. Obstruction of Aisles or Nearby Booths

Any demonstration, live performance or other activity that results in obstruction of aisles or that prevents ready access to a neighboring booth shall be suspended as the ORGANIZER in its discretion may specify.

XXX. Resolution of Disputes

The ORGANIZER shall have the right, but not the obligation, to resolve disputes or disagreements between EXHIBITOR, or between EXHIBITOR and official contractors or labor unions. In the event of a dispute or disagreement, final resolution shall be binding on the EXHIBITOR.

XXXI. Relocation of Exhibits

The ORGANIZER reserve the right to relocate exhibits in a space other than the one specified in the contract if, in its judgment, such relocation is necessary or appropriate to the satisfactory arrangement or conduct of the Show. No relocation shall be made, however, without affording EXHIBITOR full opportunity to indicate a preferred substitute location, but any decision by the ORGANIZER with respect to relocation shall be final and shall not relieve EXHIBITOR of any obligation under this contract.

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XXXII. Insurance

EXHIBITOR shall provide to ORGANIZER a certificate of commercial general liability and workers compensation insurance, written on an occurrence basis, issued by an insurance company authorized to transact business in the State of Georgia, including contractual liability coverage, naming EXHIBITOR as insured and naming additional insureds "HANNOVER FAIRS USA, INC, FREEMAN, Georgia World Congress Center, their entitles, subsidiaries, vendors, representatives, officers, staff, volunteers and employees." The limit of such insurance shall be not less than \$1,000,000 per occurrence and total combined aggregate policy of \$3,000,000. The policy shall provide that it shall not be canceled without thirty (30) days prior written notice to ORGANIZER. The certificate of such insurance shall be delivered to ORGANIZER no later than November 1, 2018. If EXHIBITOR fails to provide such certificate or fails to maintain the insurance in force, in addition to other remedies available to ORGANIZER, after oral or written notice to EXHIBITOR, ORGANIZER may, but shall not be required to, purchase such insurance on behalf of EXHIBITOR. In that event, EXHIBITOR shall reimburse ORGANIZER for 150% of all costs of such insurance. EXHIBITOR is also responsible to notify any 3rd party contractors to produce insurance in the same amount listed above. EXHIBITOR is responsible for selection of the 3rd Party, and therefore takes responsibility for ensuring that the 3rd party's policy is valid and will take all liability should the policy fail to cover any damages or legal fees incurred in collection of claims.

XXXIII. Additions and Amendments of the Rules

The ORGANIZER may from time to time issue such additional rules as they deem necessary for the orderly presentation of the Show. Any rule may be amended at any time by the ORGANIZER provided that such amendment shall not substantially diminish the rights or increase the liability of EXHIBITOR.

XXXIV. Jurisdiction

This Agreement is irrevocable, and the rights of ORGANIZER under this Agreement shall not be deemed waived except as specifically stated in writing by an authorized representative of ORGANIZER. EXHIBITOR further agrees that upon acceptance of this Agreement by ORGANIZER, with or without appropriate or timely payment of any and all fees, this Agreement shall become binding and enforceable in accordance with its terms. This Agreement will be binding on EXHIBITOR's and ORGANIZER's successors. If any term, clause or provision hereof is held invalid or unenforceable by a court of competent jurisdiction, such invalidity shall not affect the validity or operation of any other term, clause or provision and the invalid term, clause or provision shall be deemed to be severed from this Agreement. Any action arising out of this Agreement or the Event must be brought in Chicago, Illinois, USA, and governed by the law of that locale, exclusive of the choice of law rules of any jurisdiction, and Exhibitor consents to the jurisdiction of such courts.

In the case of misunderstanding in translation, the English version shall be the official interpretation.