Nuremberg, Germany 2019

MedtecLIVE

Connecting the medical technology supply chain

MedTech-\/-Summit

SHOW REPORT 21-23.5.2019



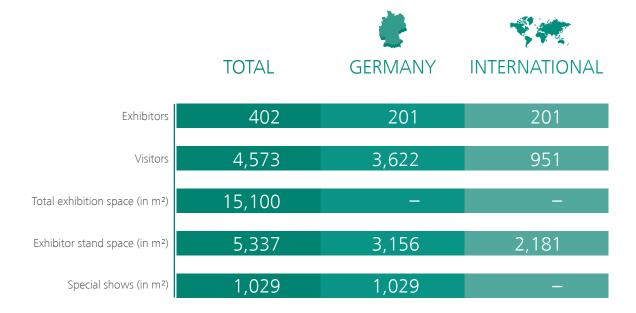
Honorary sponsor







1. STRUCTURAL DATA





3. **VISITOR REGISTRATION**

3.1 ORIGIN OF VISITORS



NUMBER OF COUNTRIES:

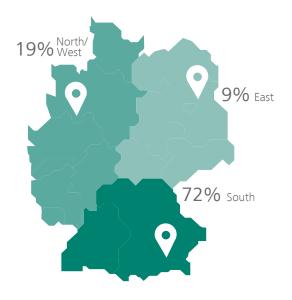
TOP 10 COUNTRIES FOR INTERNATIONAL VISITORS

1	Switzerland
2	Austria
3	France
4	Great Britain / Northern Ireland
5	Netherlands
6	Italy
7	USA
8	Czechia
9	Spain
10	Poland

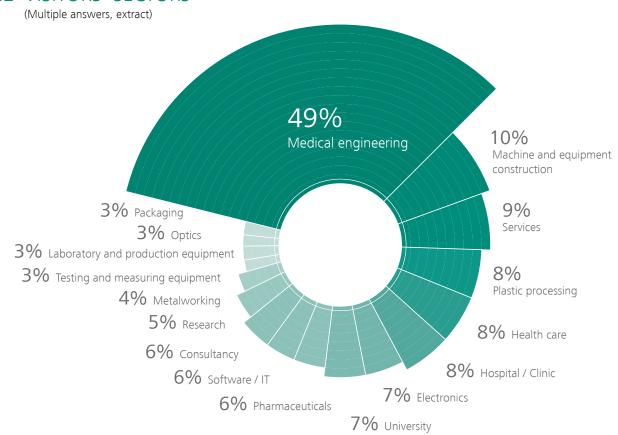
STRUCTURE OF INTERNATIONAL VISITORS

61% European Union 23% Rest of Europe 10% Asia 7% America | Africa | Australia | Oceania

STRUCTURE OF GERMAN VISITORS

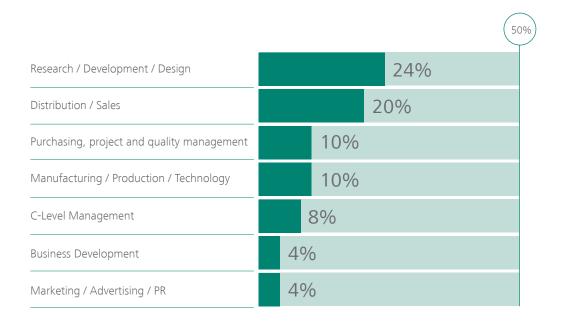


3.2 VISITORS' SECTORS



3.3 VISITORS' DEPARTMENTS

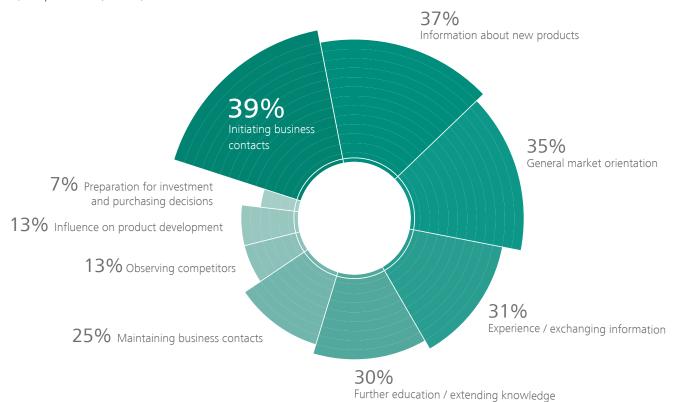
(Extract)



4. VISITOR SURVEY

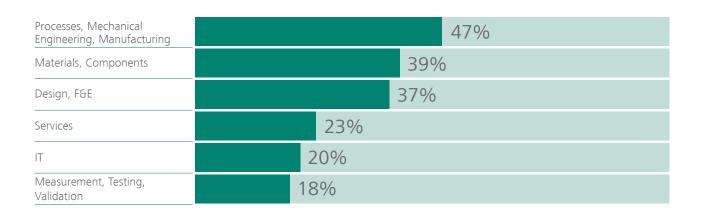
4.1 MAIN REASONS FOR VISIT

What are the main reasons for your visit to MedtecLIVE 2019? (Multiple answers, extract)



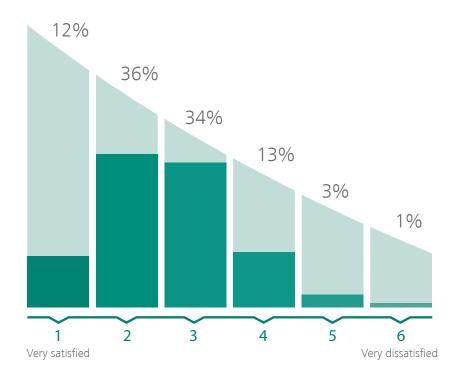
4.2 PRODUCT GROUPS (main interest of visitors)

Which product groups mainly interest you at MedtecLIVE 2019? (Multiple answers)



4.3 SATISFACTION WITH EXHIBITS

Were you satisfied with the range of products/services presented at MedtecLIVE 2019?

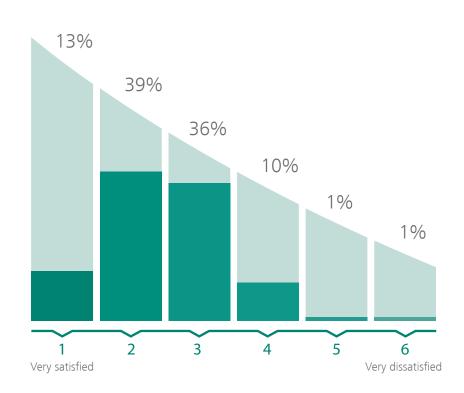


95%

95% of the visitors were satisfied with the range of products and services presented at MedtecLIVE 2019.

4.4 OPPORTUNITIES FOR INFORMATION AND CONTACT

How satisfied are you with the opportunities for obtaining information and establishing contacts at the exhibitors' stands?

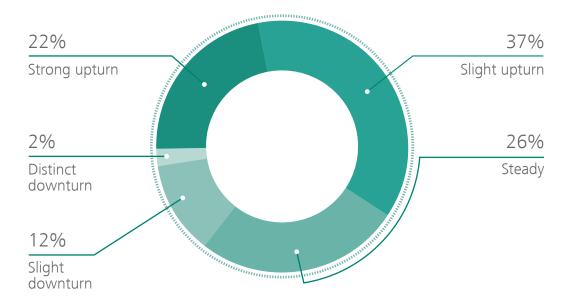


98%

98% of the visitors were satisfied with the opportunities for obtaining information and establishing contacts at the exhibitors' stands.

4.5 ECONOMIC SITUATION IN SECTOR

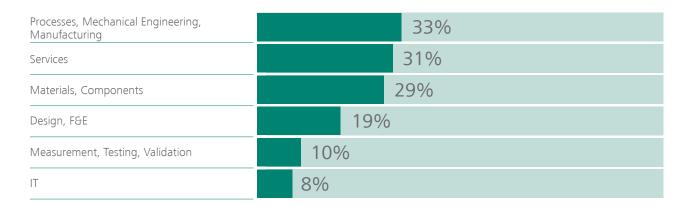
How do you rate the current economic situation in your sector?



5. **EXHIBITOR SURVEY**

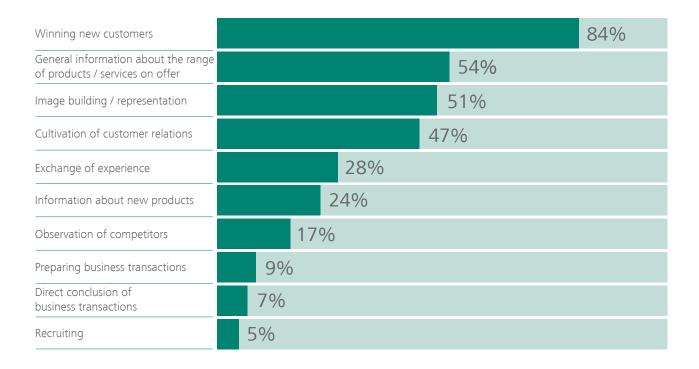
5.1 PRODUCT GROUPS (of exhibitors)

Which group of products/services do you offer? (Multiple answers)



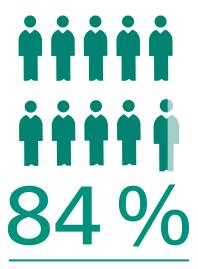
5.2 EXHIBITORS' OBJECTIVES

What were your company's objectives for exhibiting at MedtecLIVE 2019? (Multiple answers, extract)



5.3 TARGET GROUP ACCURACY

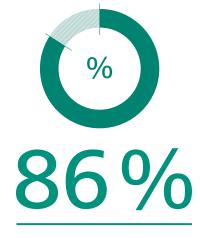
Did you reach your most important target groups at MedtecLIVE 2019?



84% of the exhibitors reached their most important target groups during MedtecLIVE 2019.

5.4 NEW BUSINESS RELATIONS

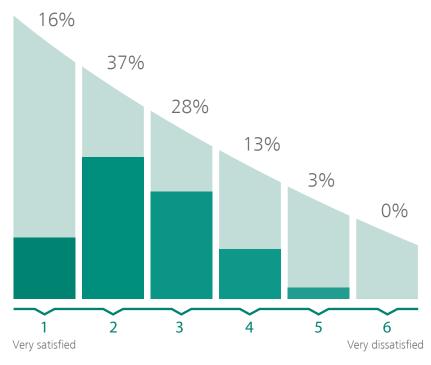
To what extent did your company make new business connections in the course of the fair?



86% of the exhibitors established new business relations.

5.5 ORGANIZATION AND SERVICE

How do you rate the organization and service provided at this fair?



94% of the exhibitors were satisfied with the organization and service.

No answer: 4%

5.6 ECONOMIC SITUATION IN SECTOR

How do you rate the current economic situation in your sector?



MISCELLANEOUS

The structural data are determined in accordance with the FKM, the Society for Voluntary Control of Fair and Exhibition Statistics, Berlin.

Further information is available at **www.fkm.de**.

The representative surveys were carried out by a neutral market research institute.

This show report is also available in German.

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